

1Q25 RESULTS INVESTOR PRESENTATION

MAY 2025





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As of the end of 2024, Petkim, Türkiye's first and only integrated petrochemical company, achieved a total export value of \$449 million, both directly and indirectly, becoming the export champion of the Aegean Region



1Q25

FINANCIAL HIGHLIGHTS

Sales ▼
¥17.7 BN (4%) QoQ

EBITDA ▲
(¥0.8) BN (5%) Margin
(1%) QoQ

Net Income ▲
(¥2.6) BN -1,02 TL/Share
(65%) QoQ

Cash ▼
¥3.6 BN 0,7x Current Ratio
(60%) QoQ

Net Debt ▲
¥46.3 BN 30% QoQ



1Q25 Highlights



01

Despite tight polymer spreads, weakness in aromatics limited margin improvement
The average gross unit petchem margin rolled over from Q4 and averaged USD63/ton

02

While numerous closures occurring in Europe's petrochemical plants, Petkim continued to optimize its production
66% CUR was achieved in 1Q25

03

Improved synergies with STAR Refinery after the major TA
Petkim started sourcing heavy naphtha from STAR Refinery and improved its efficiency in LPG procurement

04

Tightening strategy has been maintained by reducing OpEx
Opex remained well below inflation

05

Moody's credit assessment
Petkim's long term credit rating has been downgraded from "B3" to "Caal". The Outlook was changed from stable to negative



INDUSTRY ENVIRONMENT

Global Petrochemical Market
Petrochemical Market in Türkiye





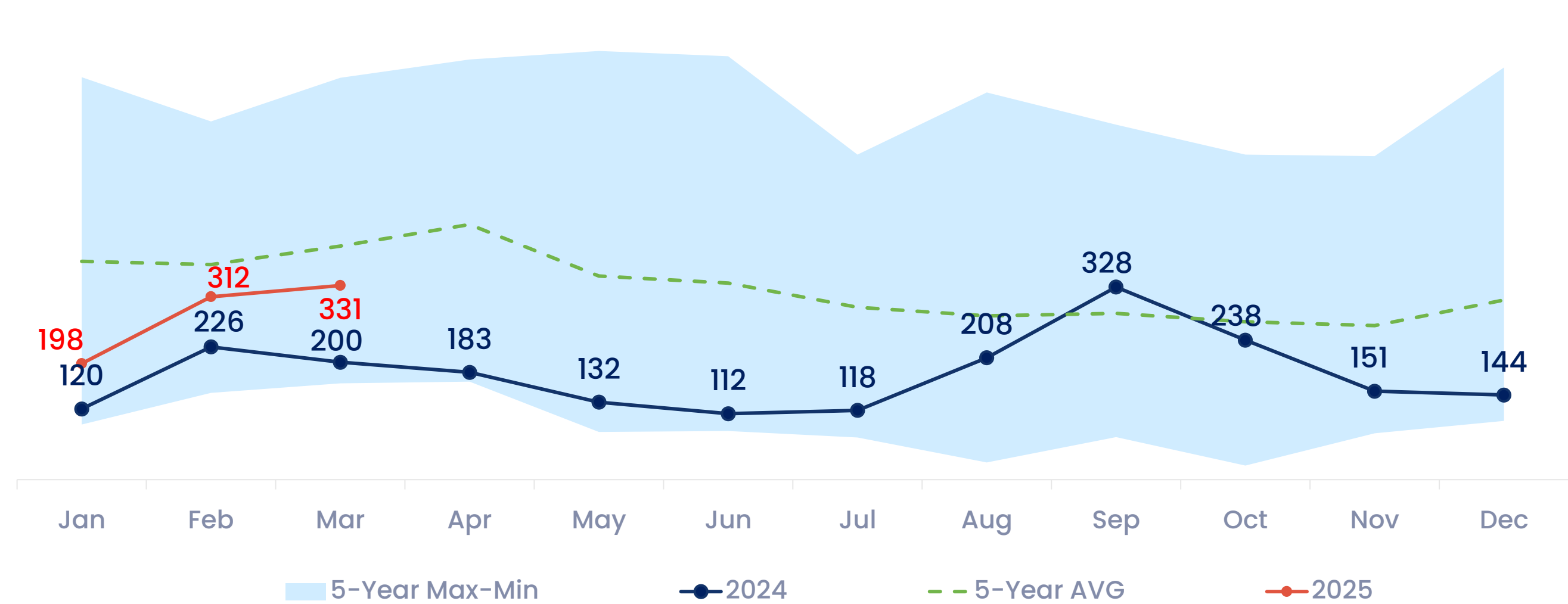
Industry Environment

+ Ethylene-naphtha spread increased by about %57 from USD175/ton in 4Q24 to USD274/ton in 1Q25

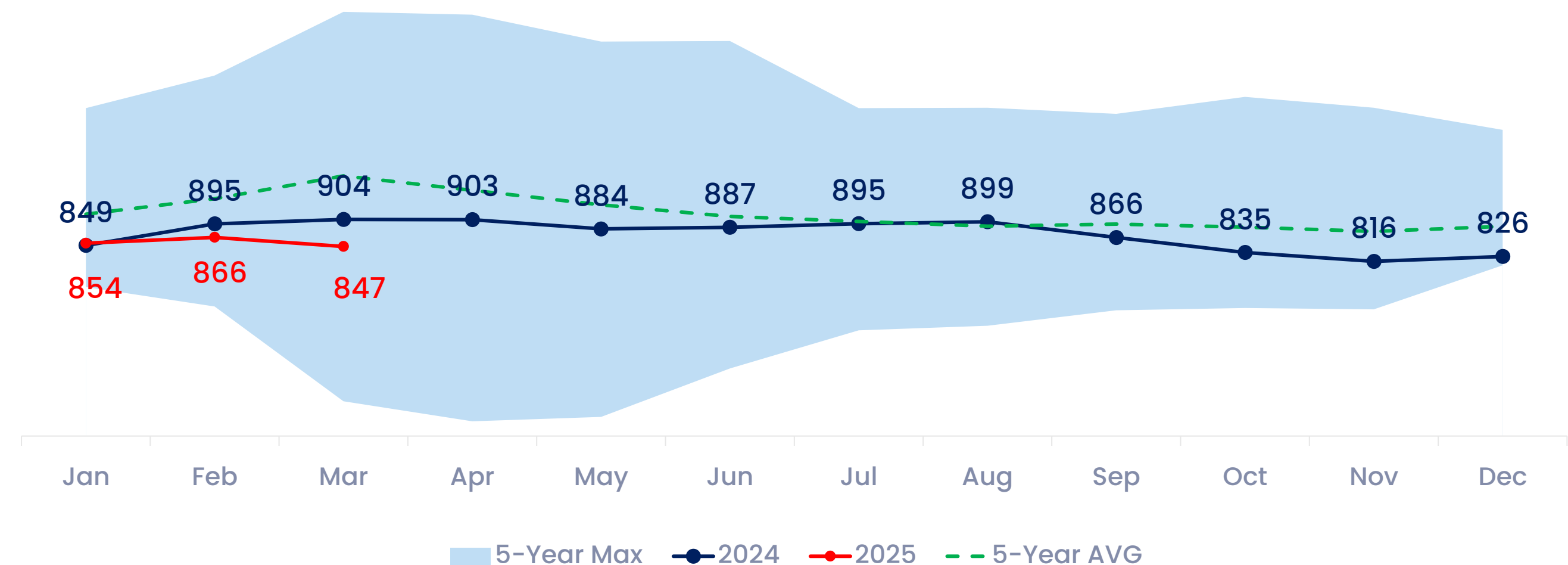
+ The decline in oil prices led to an increase in the ethylene-naphtha spread in February

+ There was an increase of 4% in the 1Q25 PLATTS index compared to the previous quarter

Monthly ethylene - naphtha spread
(CIF MED spot prices) USD/ton



Monthly average Platts index*
USD/ton



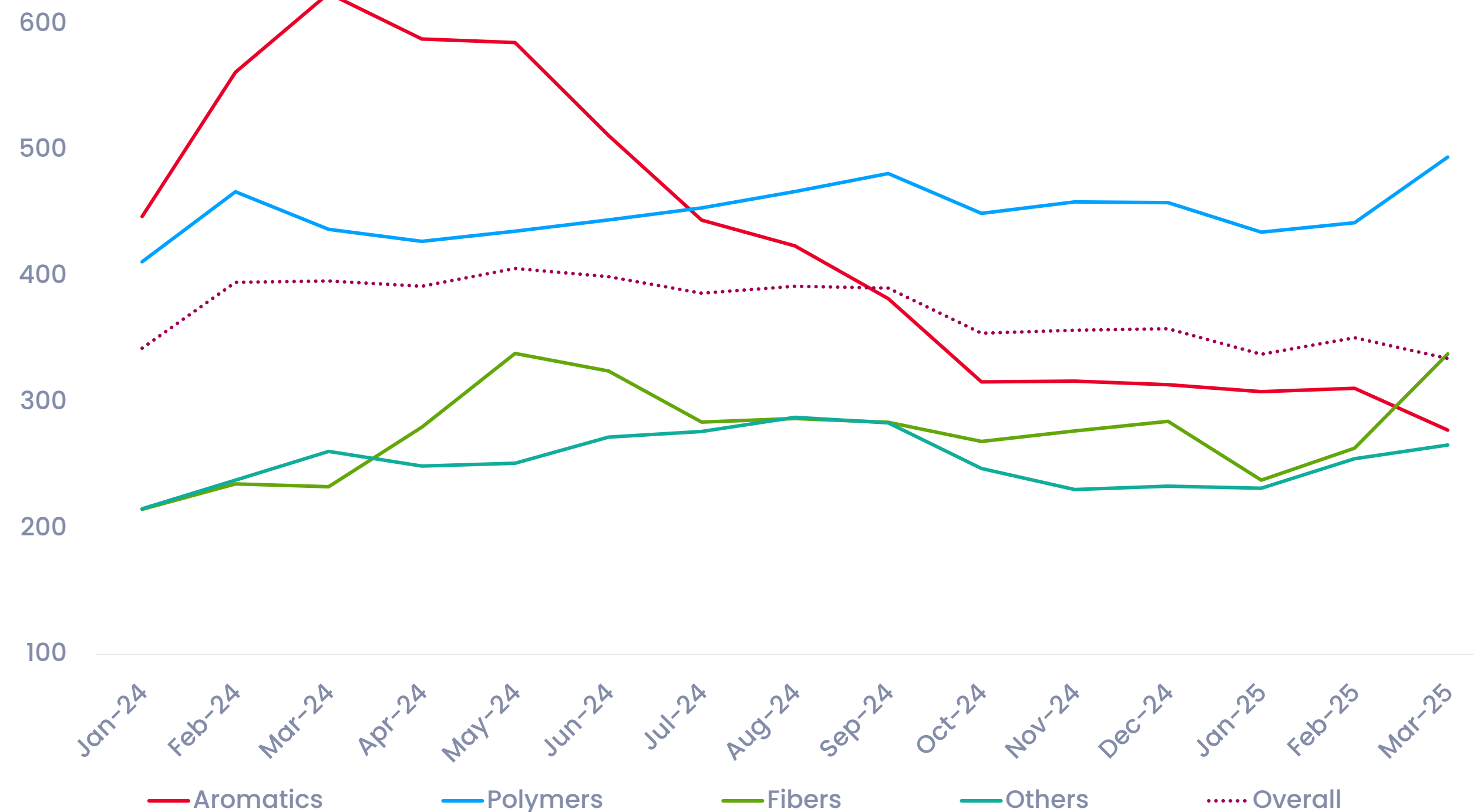
(*) compilation of ethylene, propylene, benzene, toluene, PX, LDPE and PP.



Industry Environment



Product groups spread
(over naphtha CIF MED) USD/MT



Key trends in the industry

- + Stubbornly slack demand
- + Firming feedstock costs
- + Deepening US-China trade war

Despite higher prices, profitability remained weak and margins for integrated polyolefin units continued to trend at historically low levels

- + Renewed cost and persistent market pressures pinned LDPE margins near the lower end of the range achieved over the last two decades
- + Cost of producers back integrated to ethylene suggested a floor to PVC prices as margins narrowed to historic lows approaching cash cost breakeven
- + Prolonged fragile demand headed by weak consumption into styrene depressed benzene prices for 9 consecutive months into January 2025

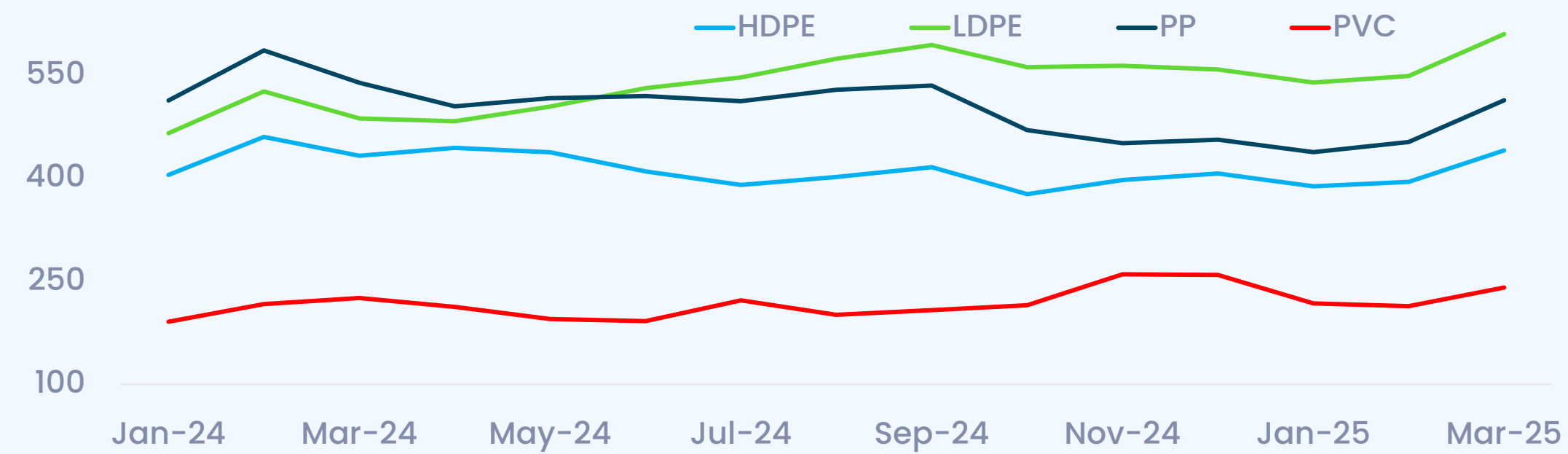


Industry Environment

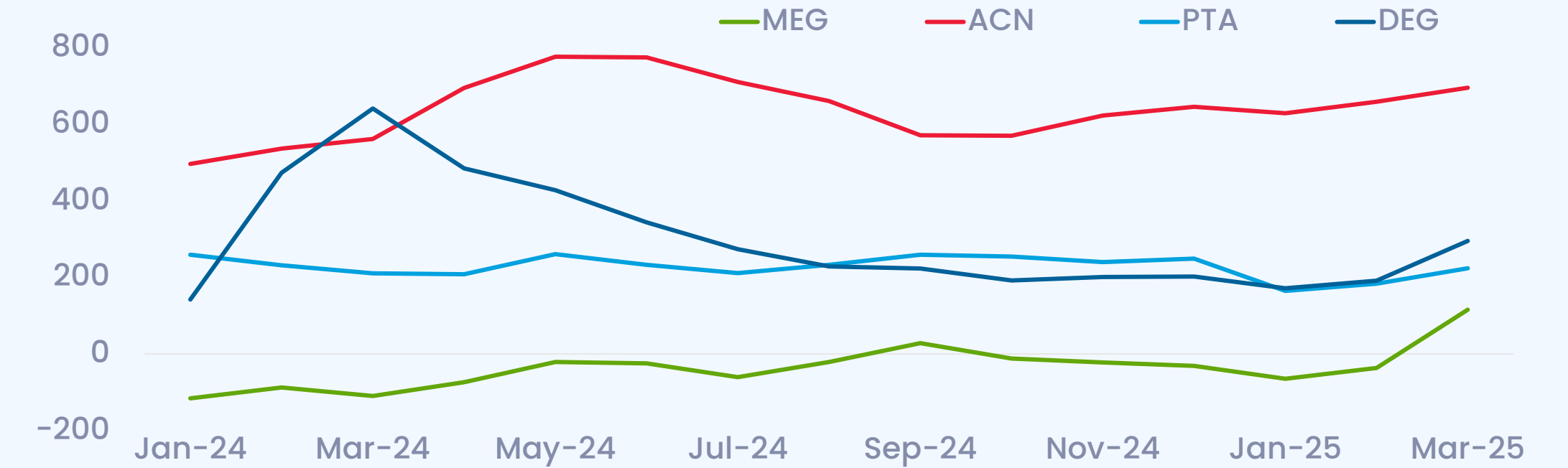


Product groups spread
(over naphtha CIF MED), USD/MT

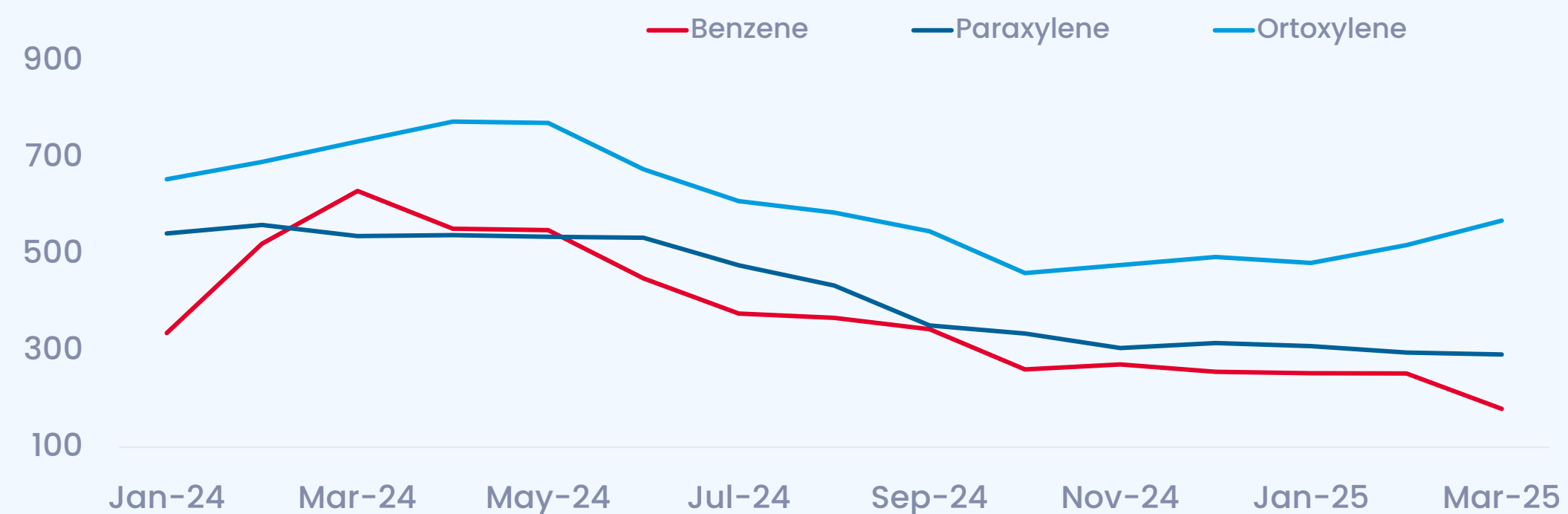
Polymers



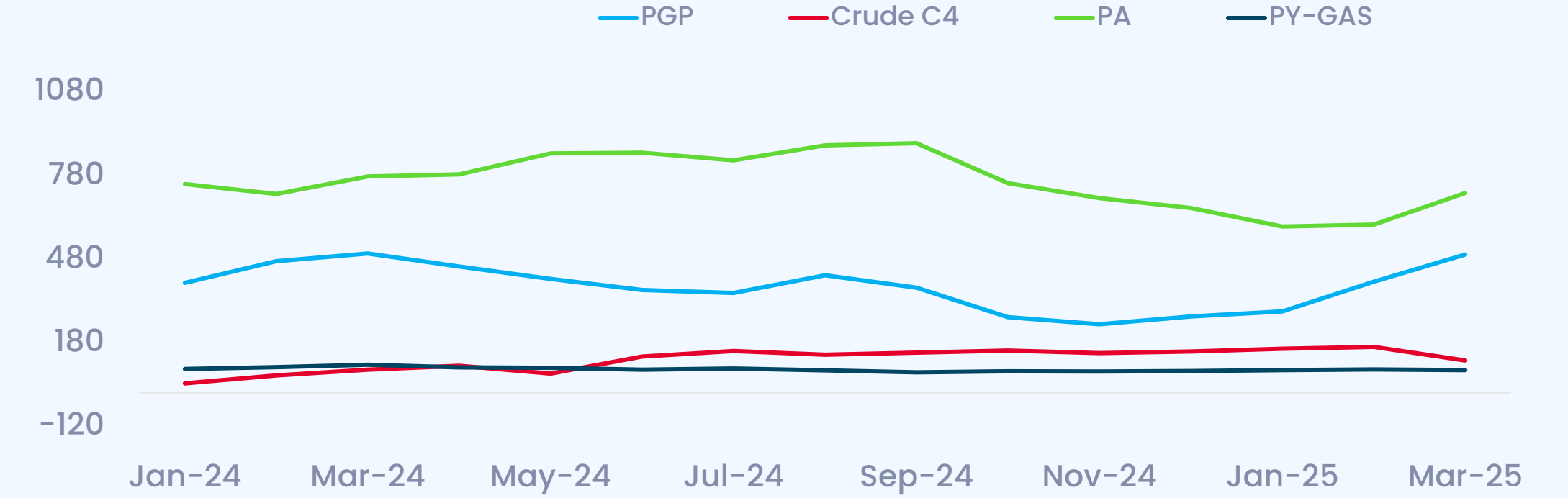
Fibers



Aromatics



Others





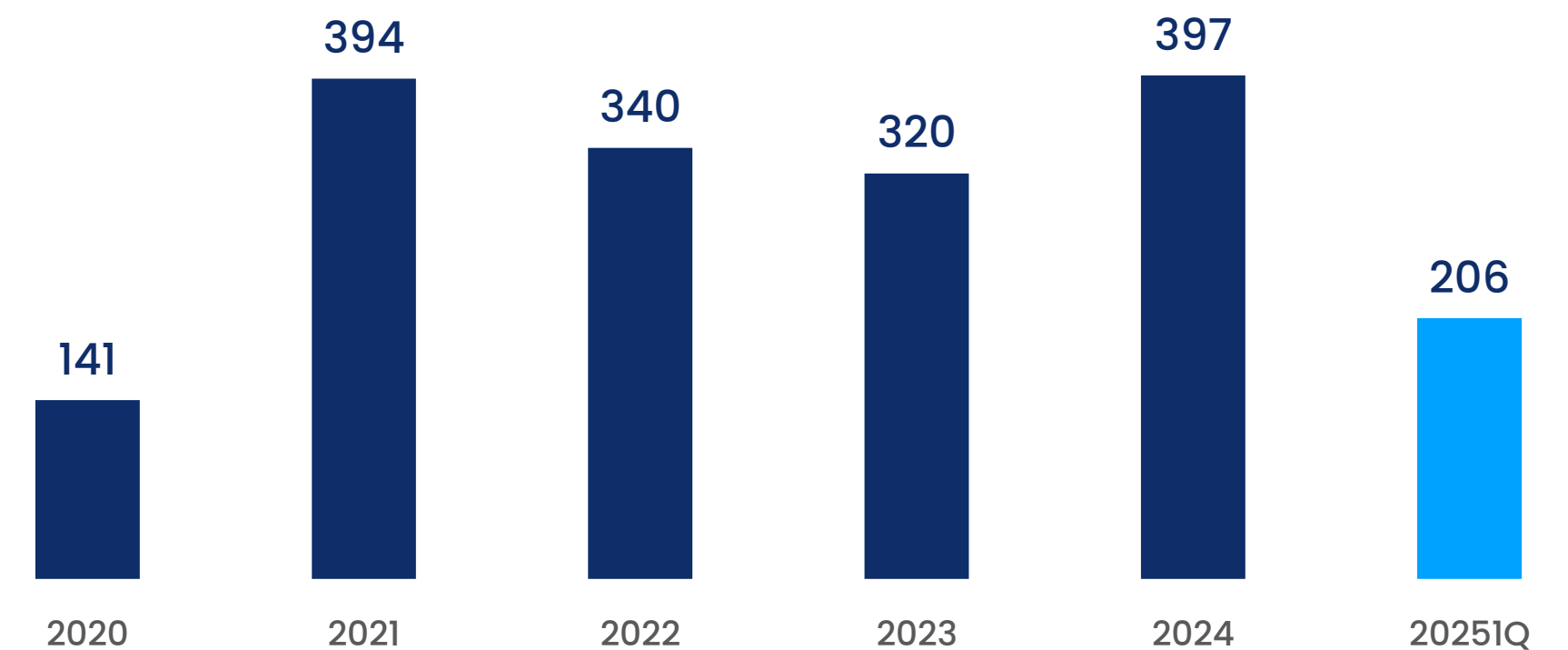
Industry Environment



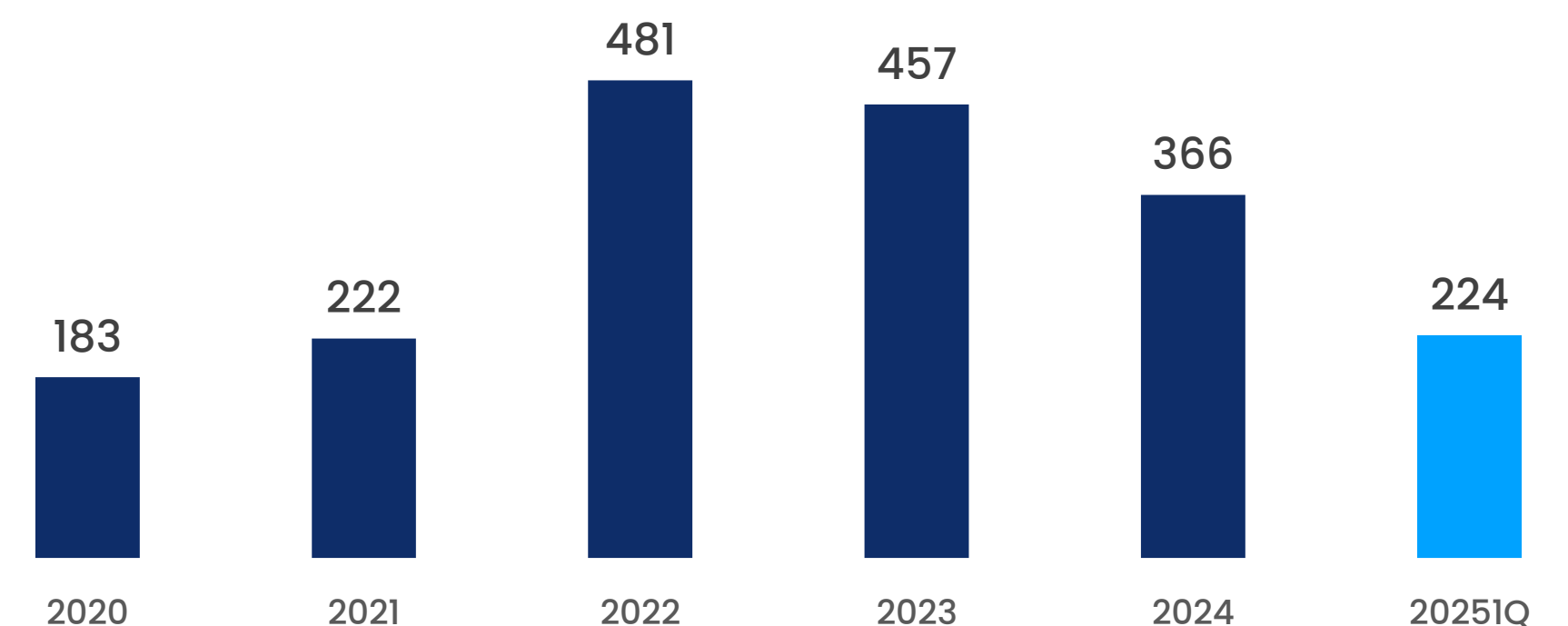
Benzene / Paraxylene – Naphtha spread (over naphtha NWE), USD/MT

- + Production declines and plant closures in Europe**
Several EU plants have reduced output or shut down due to high costs and weak margins, tightening regional supply
- + Falling US prices and closure of arbitrage opportunities**
The drop in US benzene prices limited export opportunities by closing the arbitrage window to EU and other regions, due to low demand for blending into the gasoline pool in the US and weak demand from downstream
- + Lack of economic incentive to blend into the gasoline pool**
 - EU: Recent restrictions on benzene content in gasoline reduced blending, increasing extraction from pygas
 - US: Low gasoline prices make benzene blending uneconomical, further limiting domestic demand
- + Global supply surplus, intense competition and weak demand**
Oversupply in key regions such as the US and EU, driven by production exceeding local demand, increased competition in export markets. Low demand from sectors like styrenics and phenolics continue to put downward pressure on prices
- + Closure of PTA plants, supply surplus, and seasonality effect**
The shutdown of PTA plants in Europe has led to a significant decline in PX demand. In addition to weak demand, excess supply from Asia could not be redirected to Europe. Moreover, demand and kept margins subdued

Benzene-naphtha spread



Paraxylene-naphtha spread

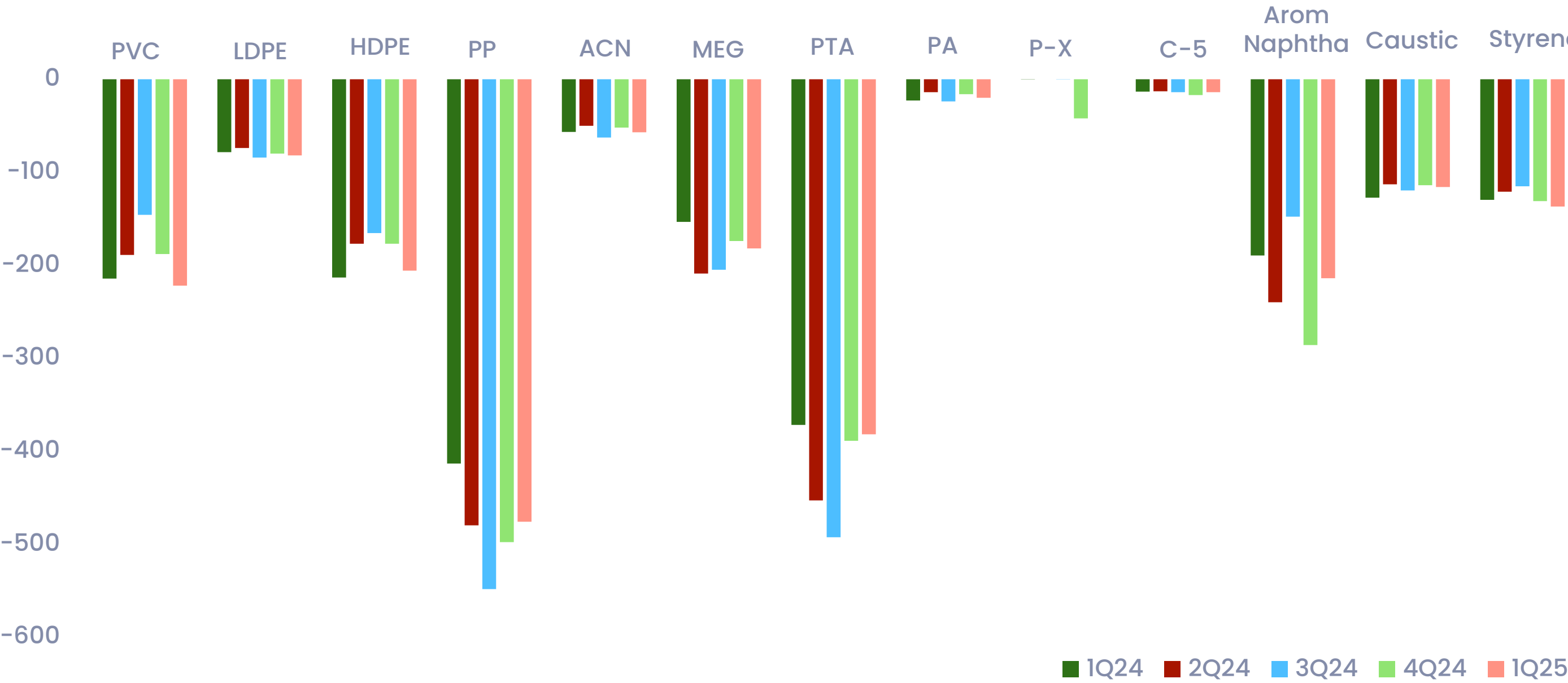


Türkiye's Petrochemical Sector Overview



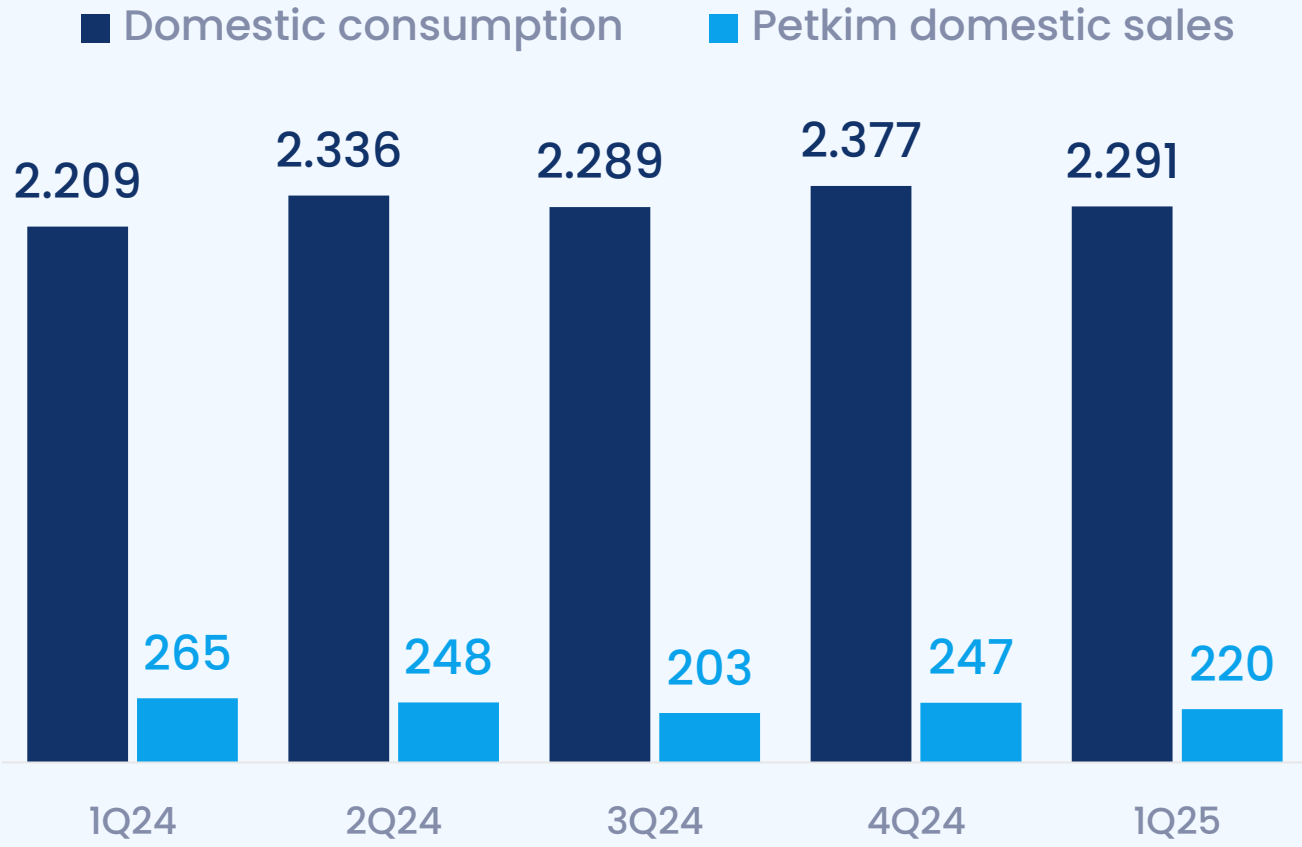
Surplus (k tons)

Türkiye domestic demand is primarily met by imports

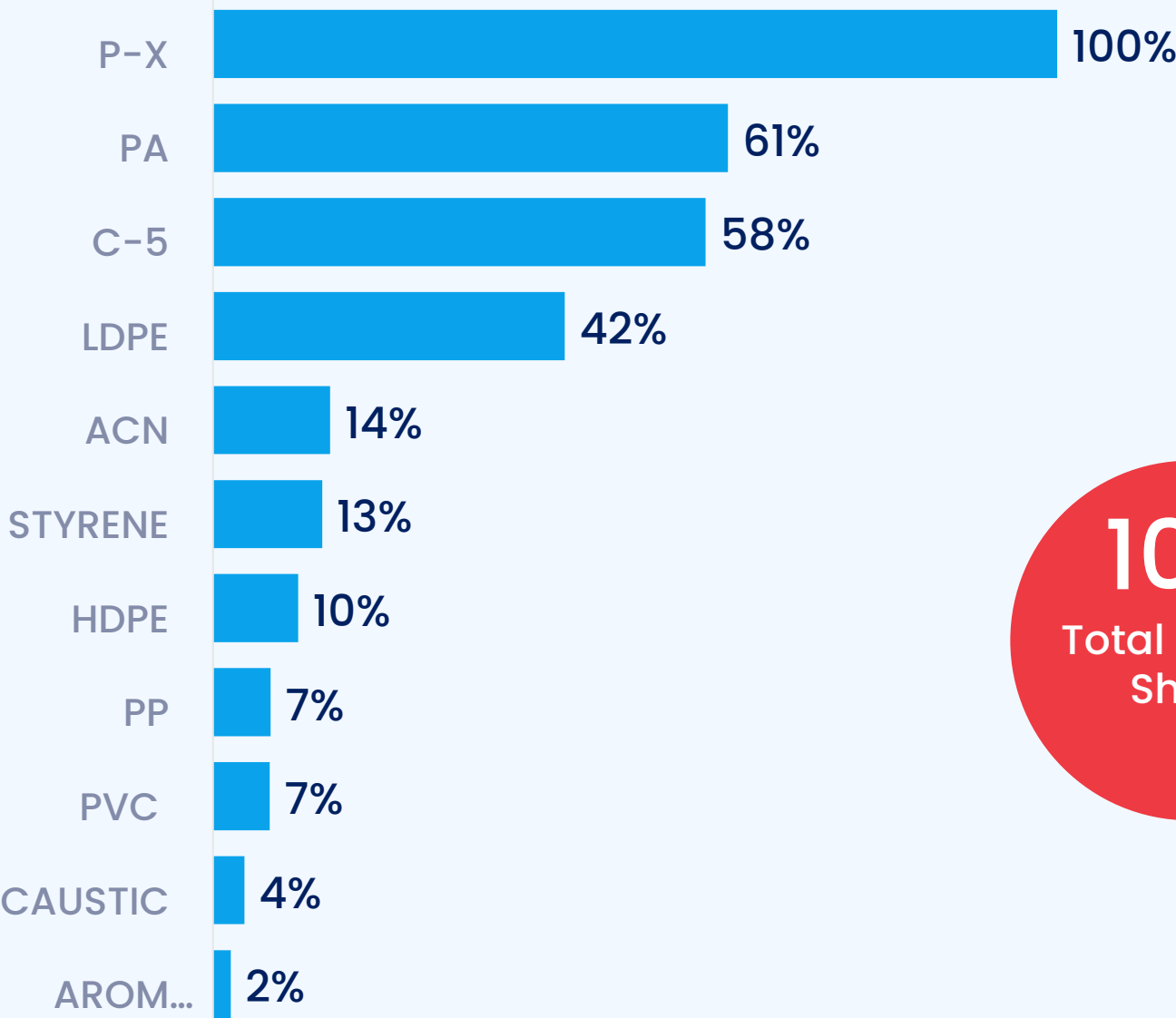


Deficit (k tons)

Petrochemical consumption in Türkiye (k tons)



Products market share (cumulative)



10%
Total Market Share



OPERATING & FINANCIAL RESULTS

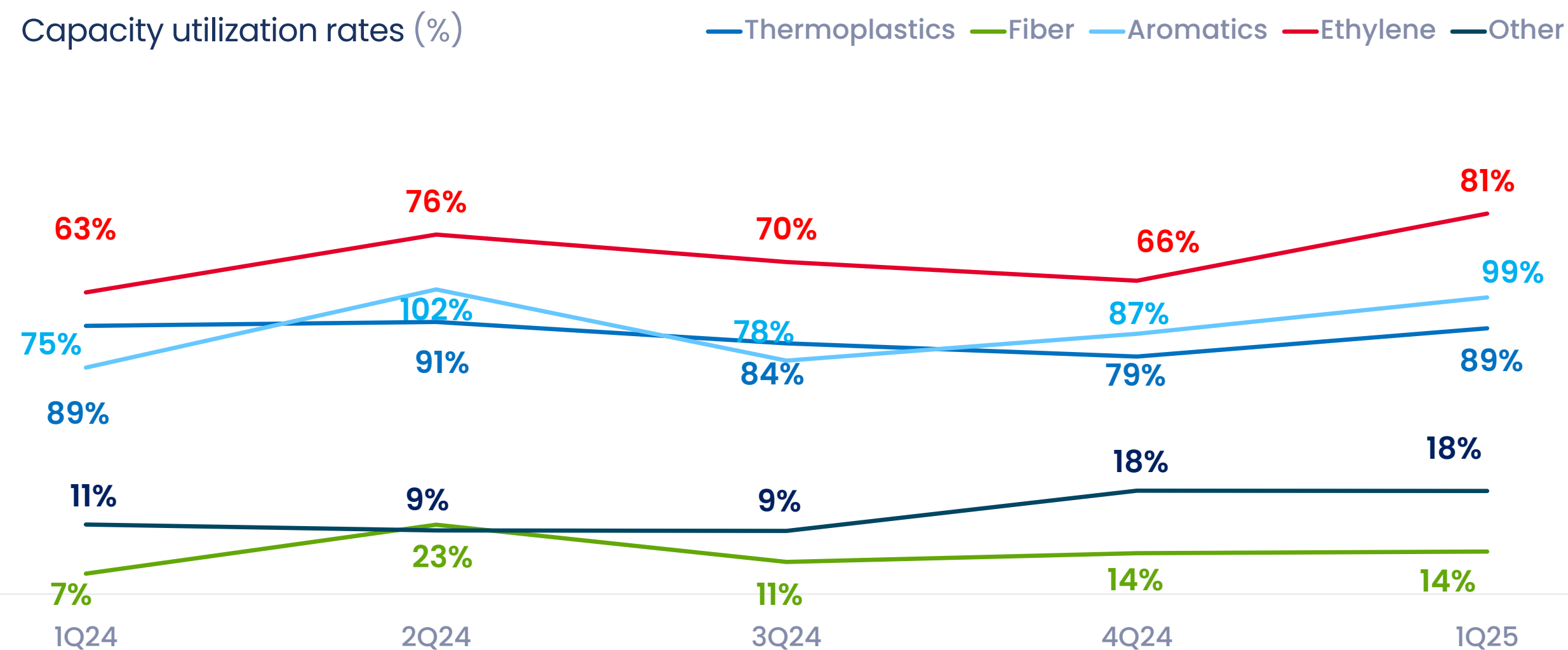


Capacity Utilization & Gross Production

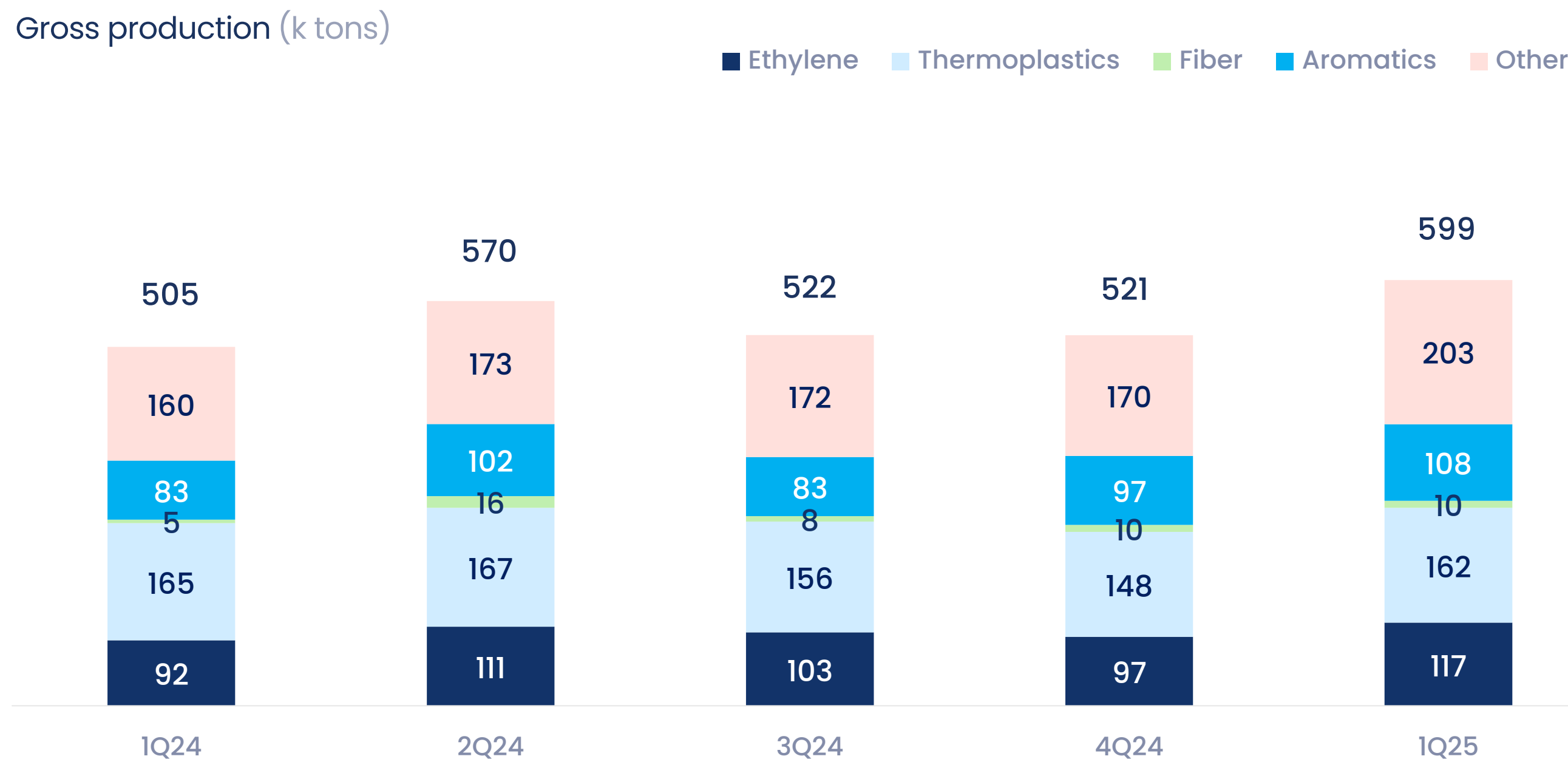
+ Non-economical plants are temporarily shut down or operated at low-capacity levels to optimize costs

+ Petkim generated 599k tons gross production and capacity utilization rate was 66% in 1Q25

Capacity utilization rates (%)



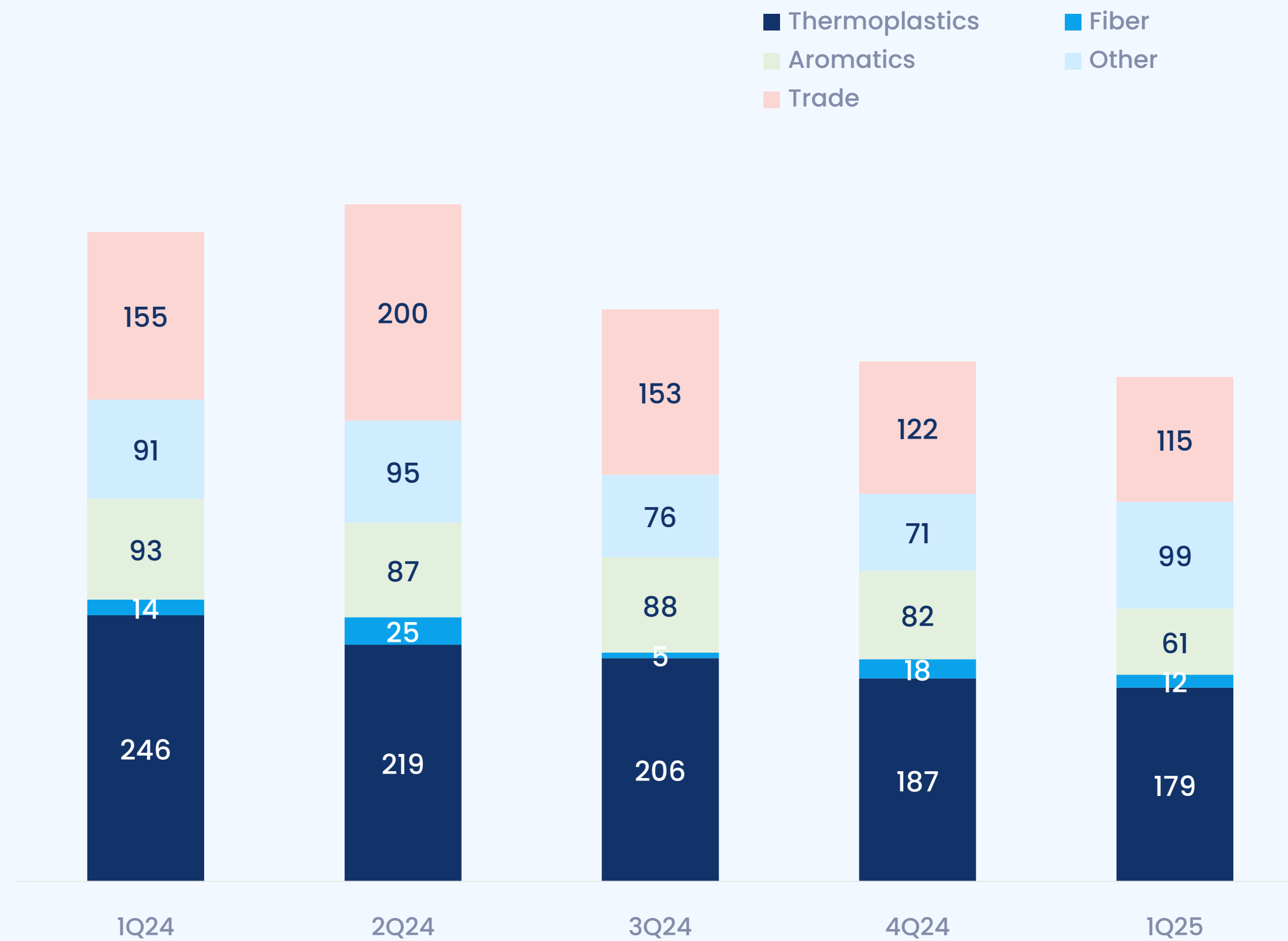
Gross production (k tons)



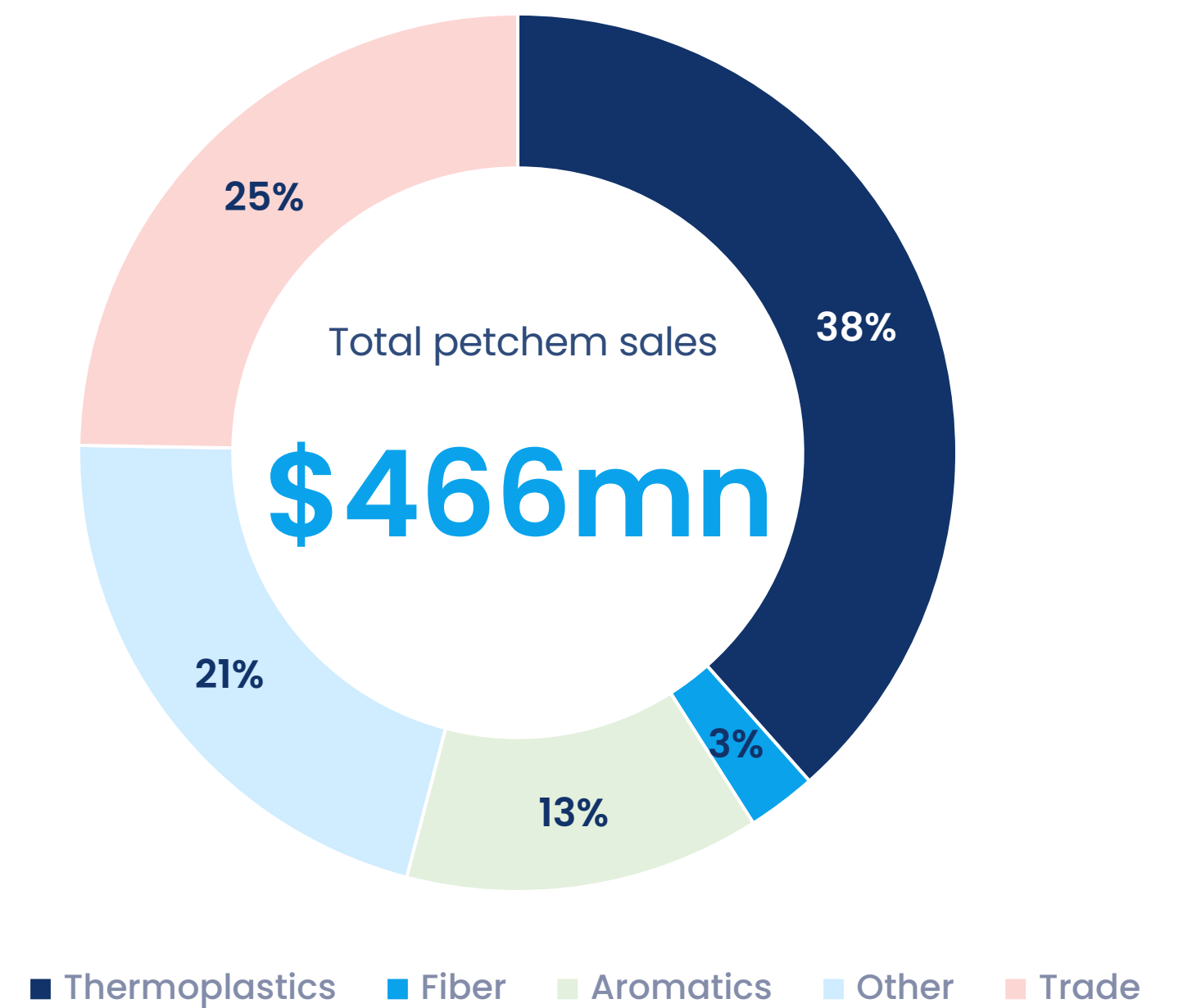


Petrochemical Product Sales

Breakdown of petchem sales (USD mn)



Breakdown by percentage in 1Q25

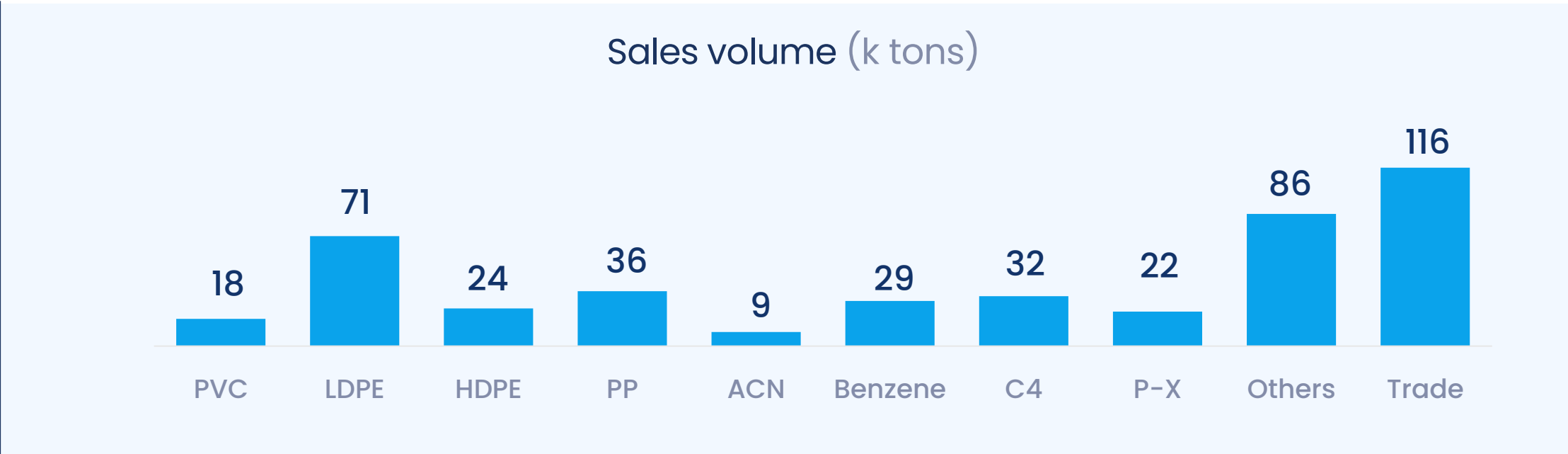


Breakdown of Sales



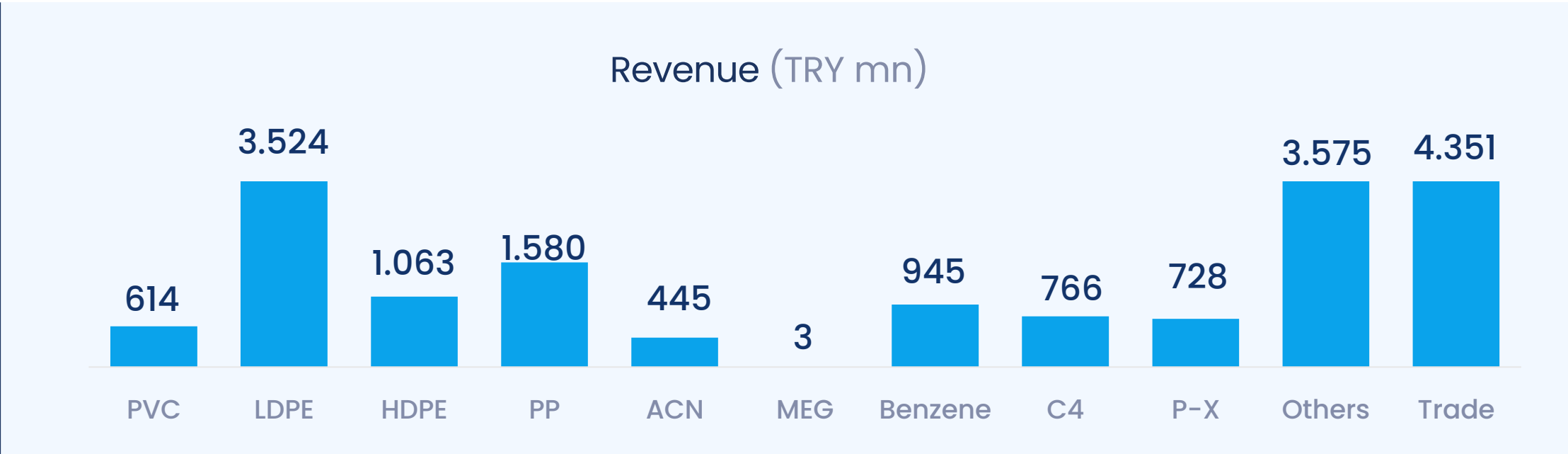
Total volume:

444k tons



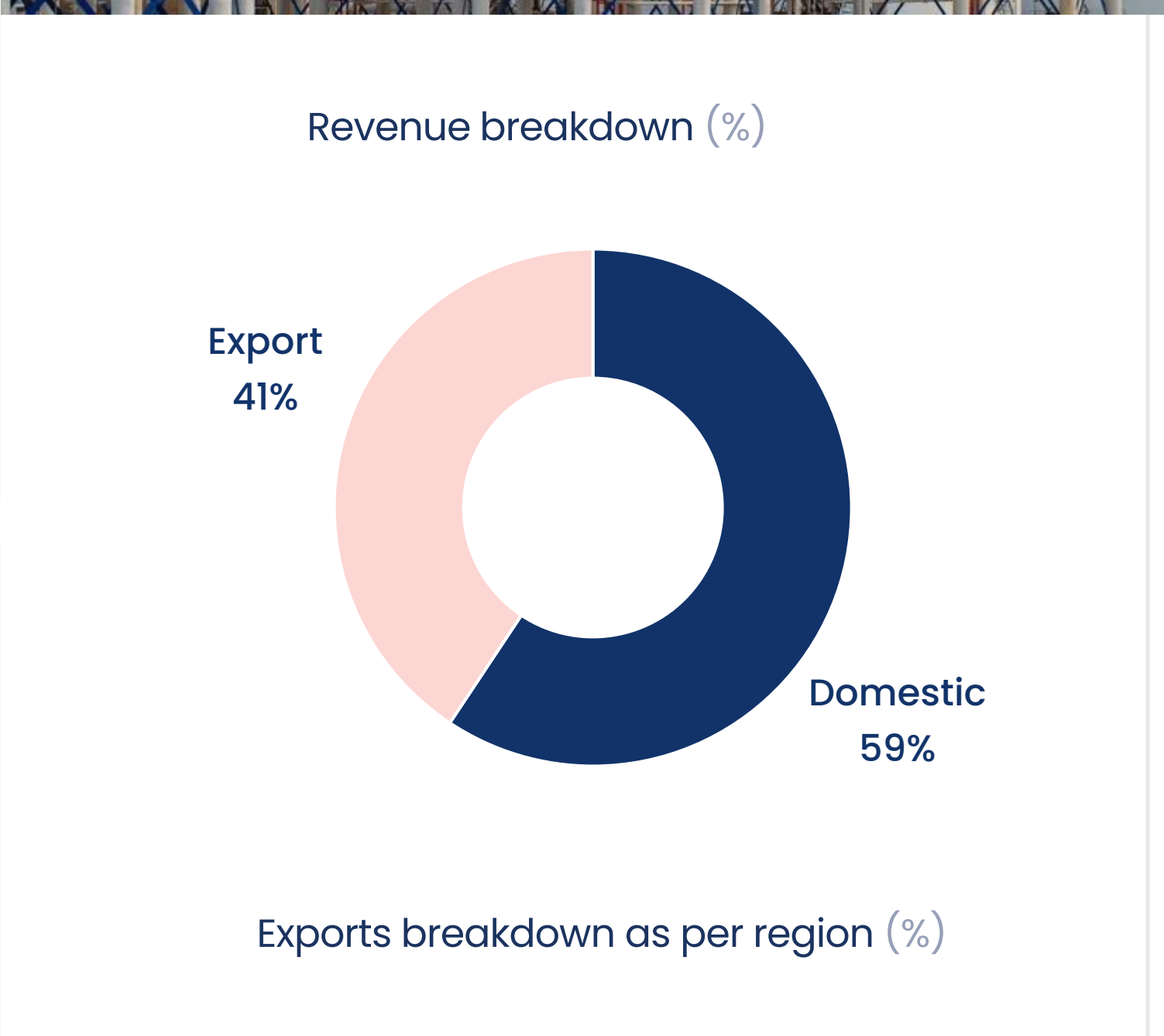
Total revenue:

₺17,594mn



Total export:

₺7,086mn

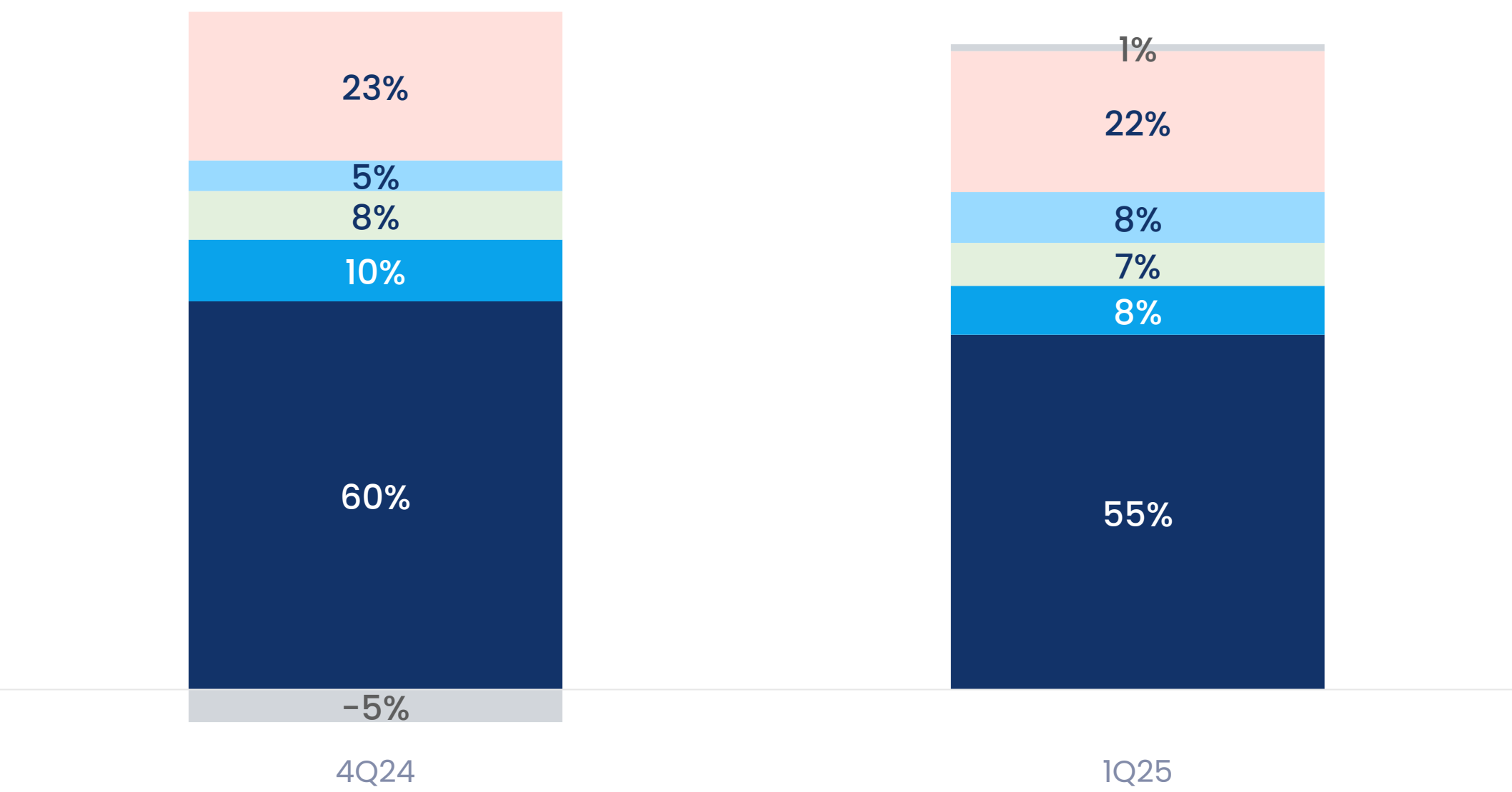




Breakdown of Total COGS

COGS breakdown (%)

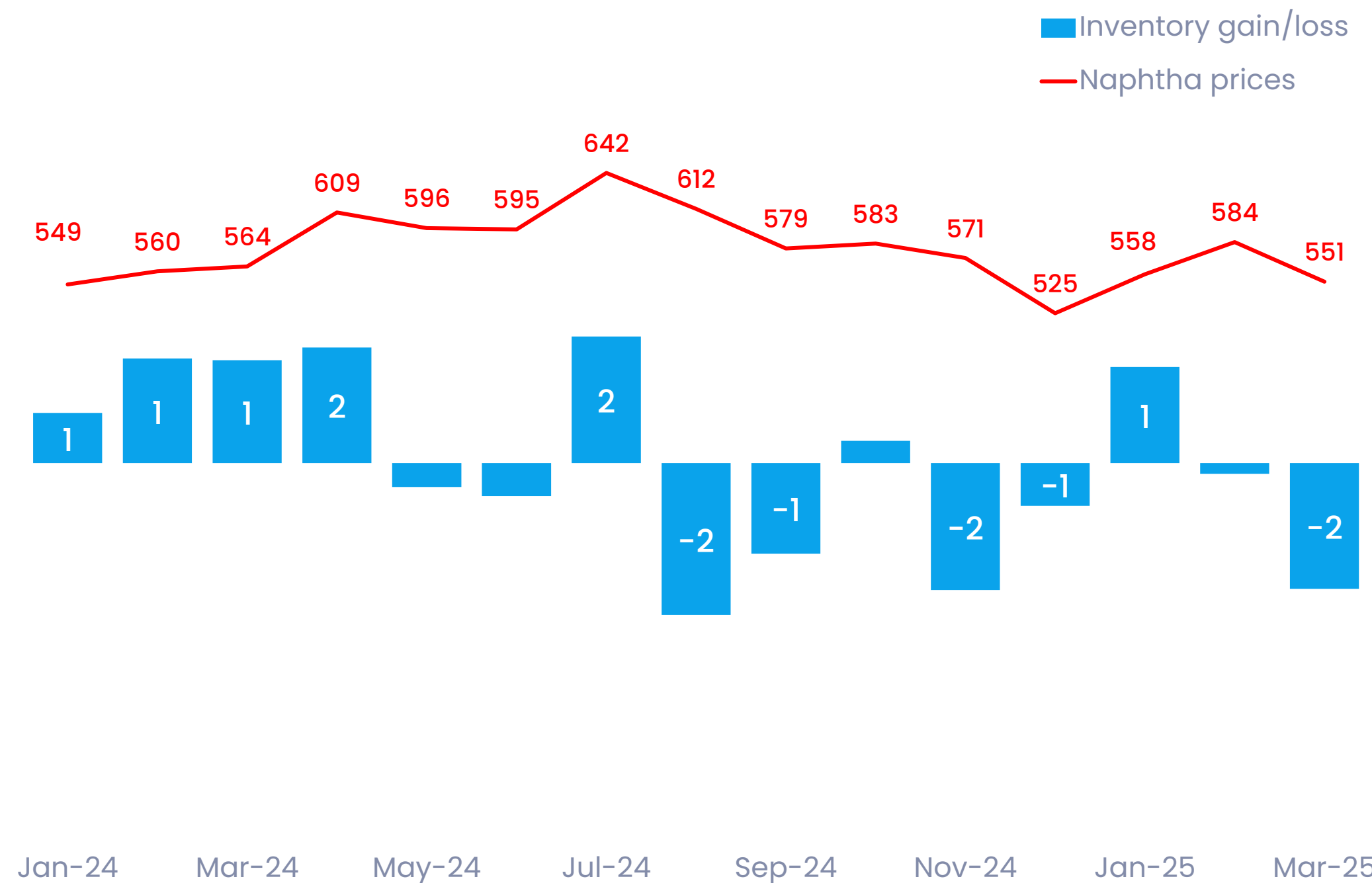
Other Trade Depreciation
Labour costs Energy Raw materials



1Q25
total COGS

₹18,659mn

Inventory gain/loss* (USD mn)



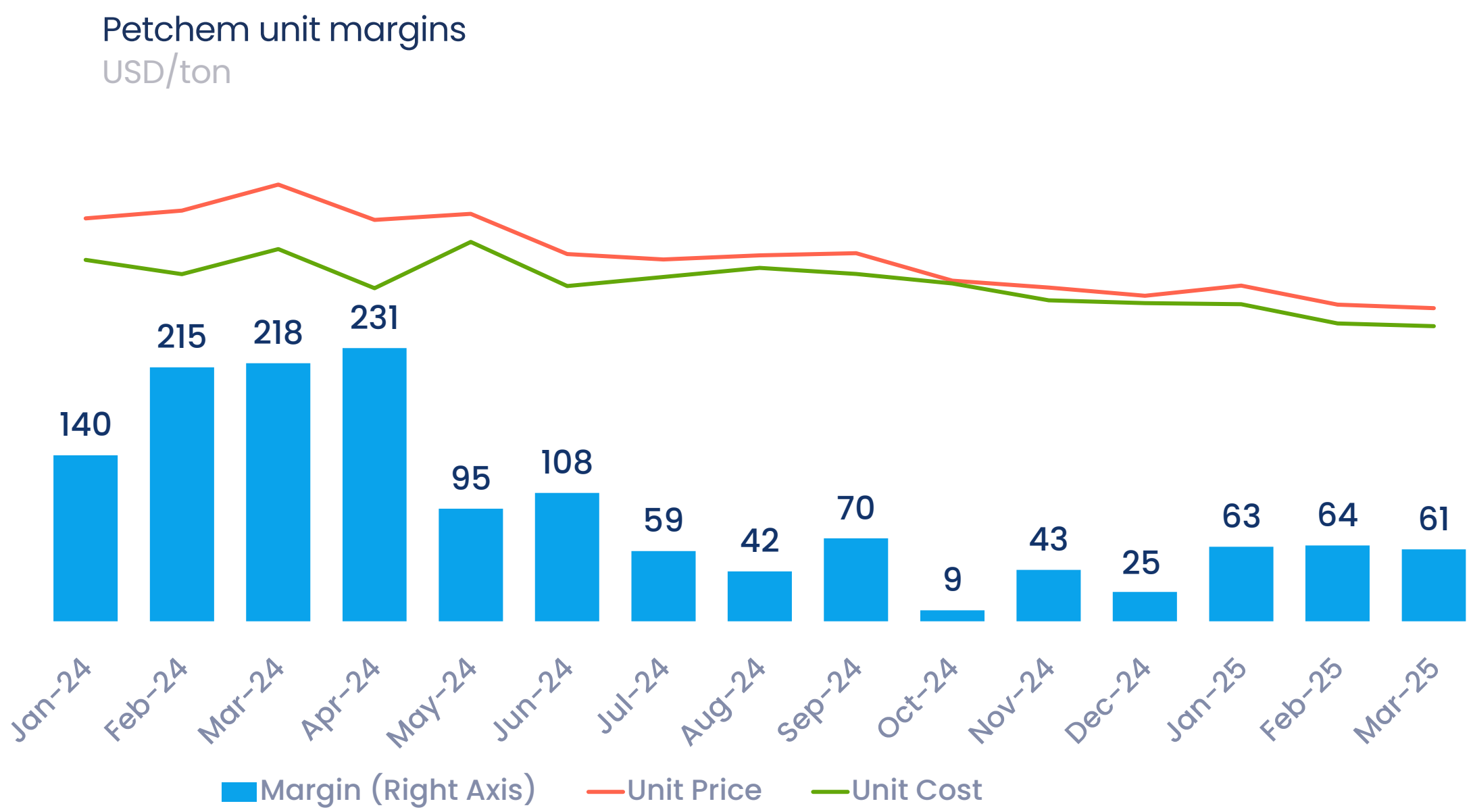
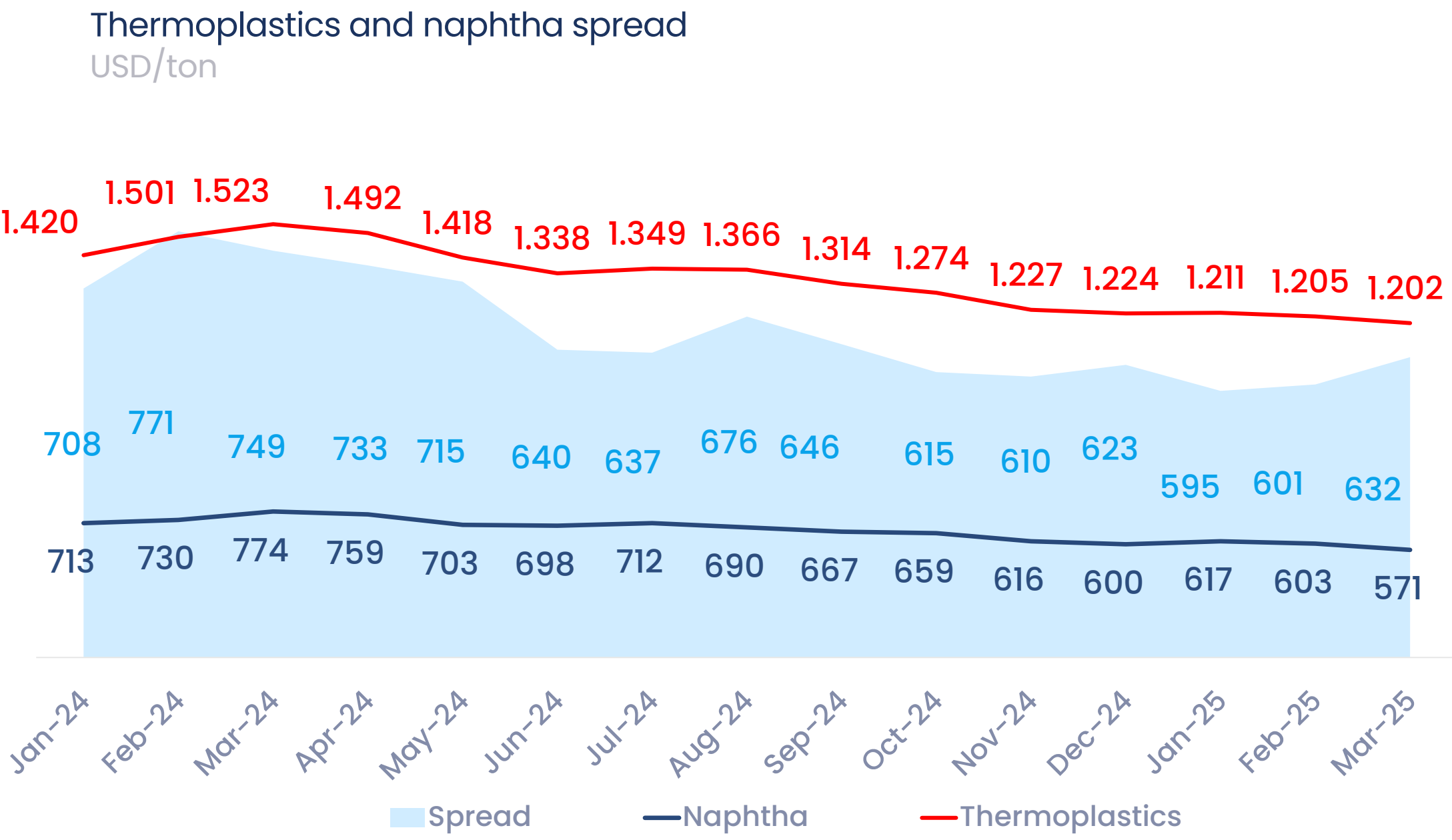
1Q25 inventory
loss

\$1mn

*IAS 29 is not applied to this figure.

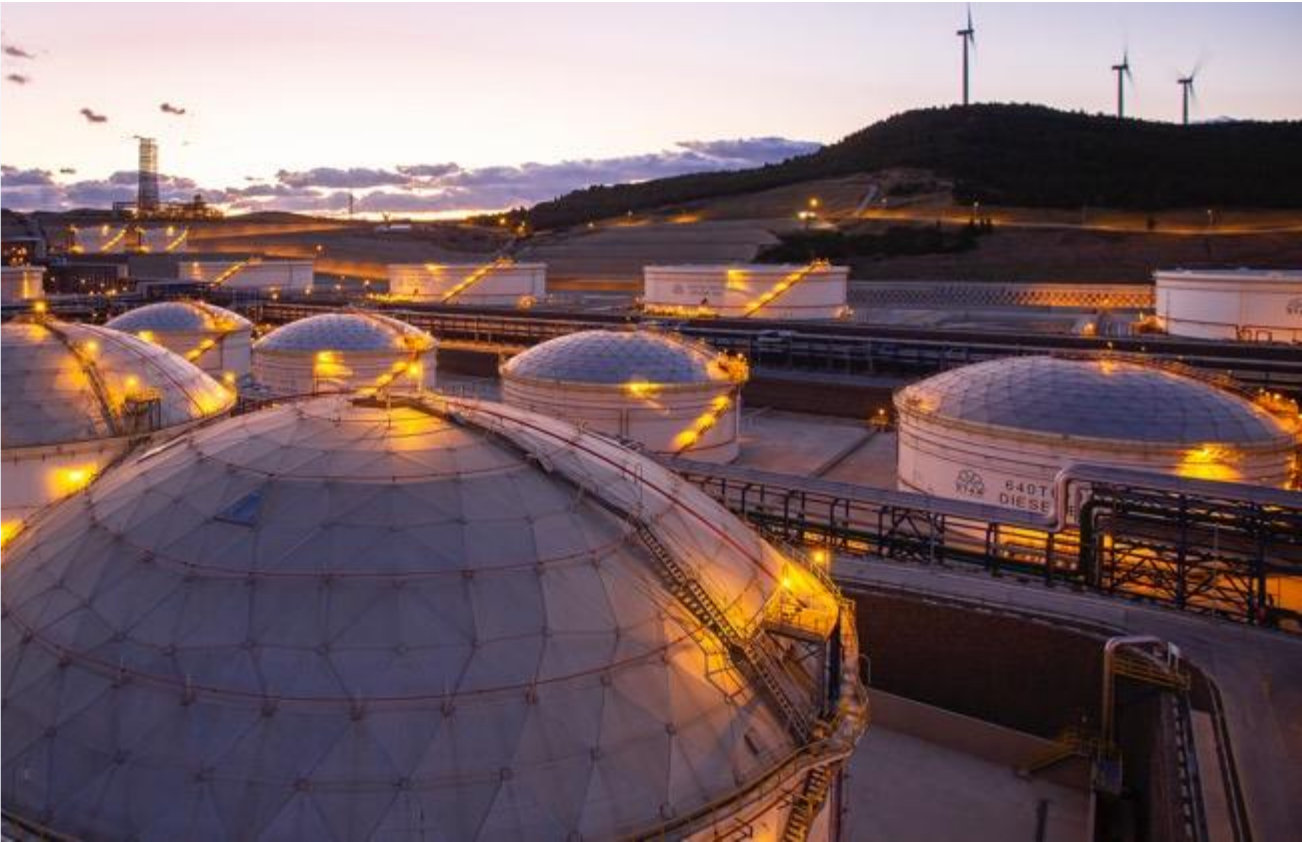


Feedstock vs. Product Prices of PETKIM



* Excluding trade

- + The planned TA at STAR Refinery had a notably positive impact on synergies, clearly observed in Petkim's performance
- + Petkim became fully capable of utilizing the heavy naphtha produced by STAR Refinery in aromatics production, and increased its LPG output to support ethylene production
- + In aromatics, the sharp decline in benzene margins put pressure on profitability





PETKIM 1Q25

Income Statement



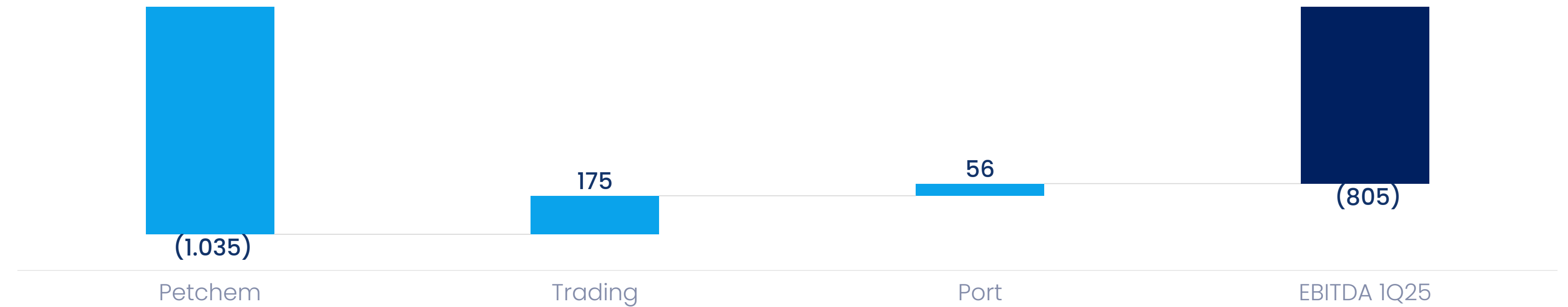
TRY mn	Q4'24*	Q1'25	QoQ Δ (%)
Sales	18,313	17,671	(4%)
Cost of sales	(18,891)	(18,659)	(1%)
Gross profit	(577)	(989)	71%
Gross profit %	(3%)	(6%)	-
Marketing and sales expenses	(419)	(342)	(18%)
General administrative expenses	(1,080)	(887)	(18%)
Operating profit	(2,077)	(2,217)	7%
Other income/ (expenses)	(567)	(477)	(16%)
Financial income	388	537	38%
Financial expenses	(2,435)	(3,253)	34%
Monetary gain / (loss)	2,277	3,328	46%
Profit before tax	(2,413)	(2,082)	(14%)
Income tax	(28)	-	-
Deferred tax	(4,927)	(518)	(89%)
Net profit / (loss)	(7,367)	(2,600)	(65%)
Net profit %	(40%)	(15%)	-
Other	5,405	64	(99%)
Depreciation	1,117	1,341	20%
EBITDA	(813)	(805)	(1%)
EBITDA %	(4%)	(5%)	-

*Indexed to purchasing power as of the end of March 2025.

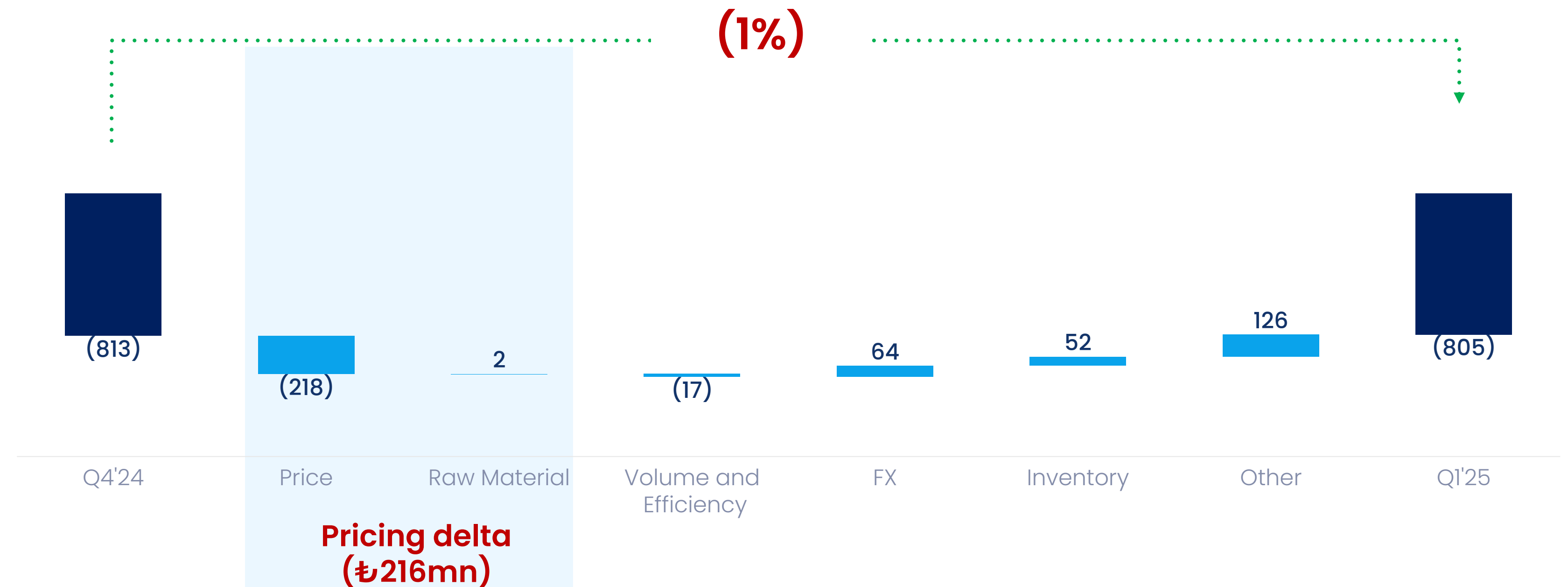


EBITDA remained flat despite the **negative pricing delta**

Q125
segments'
results
(TRY mn)



Quarterly
change in
EBITDA
(TRY mn)





PETKIM 3M25

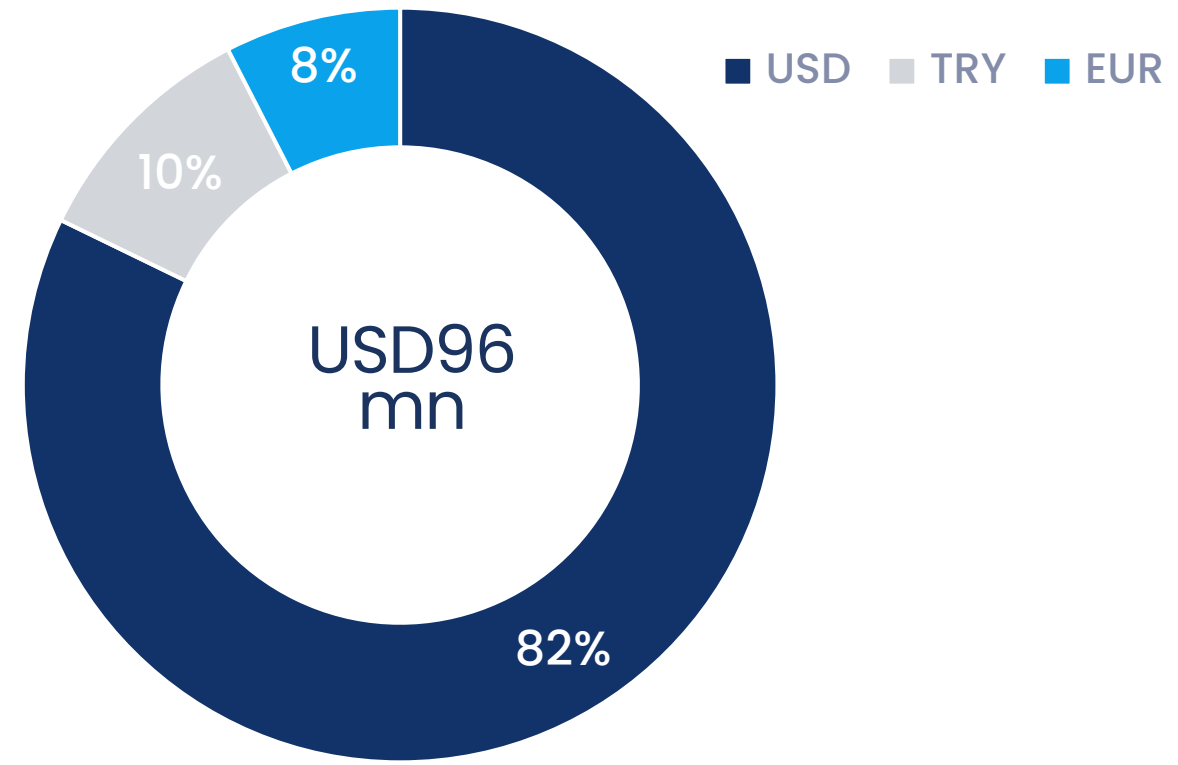
Balance Sheet

As values of non-monetary assets and liabilities are indexed to inflation, the largest impact was realized on inventories, fixed assets, right of use assets, share capital and retained earnings

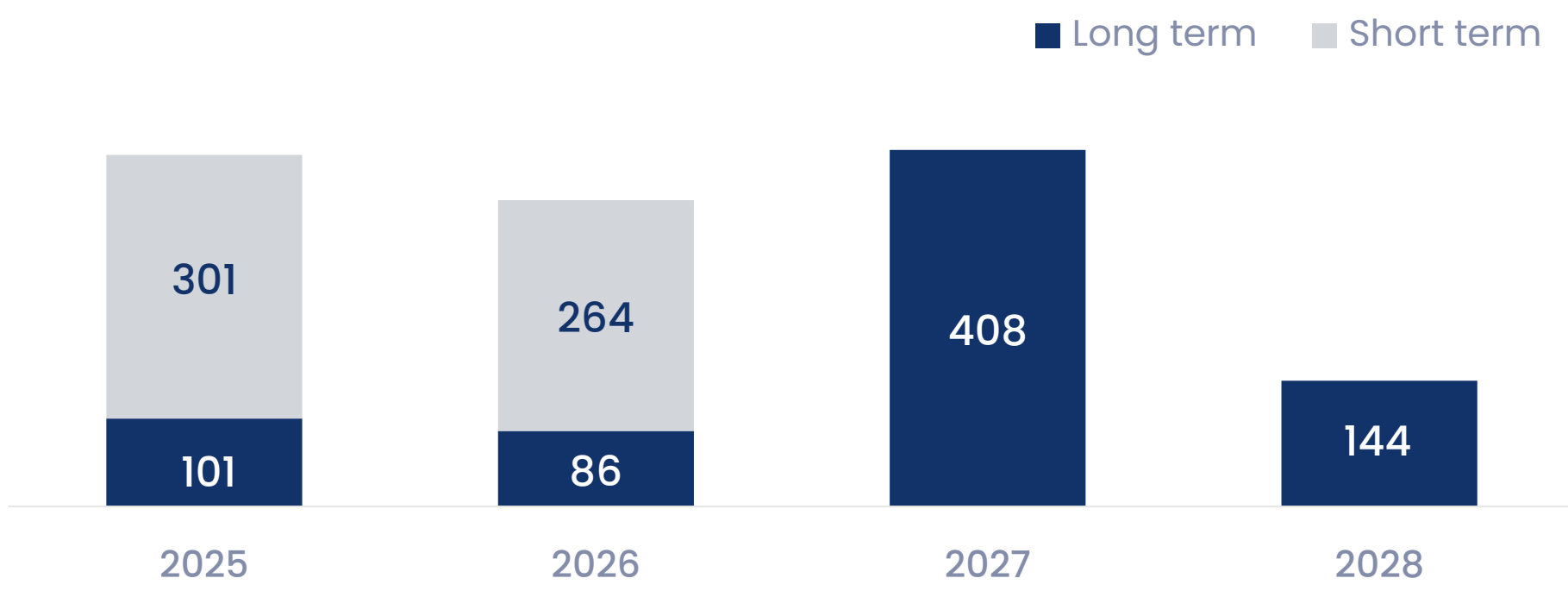
TRY mn	12M'24*	3M'25	QoQ Δ (%)
Cash and cash equivalents	8,991	3,634	(60%)
Trade receivable	9,217	9,731	6%
Inventory	8,184	9,112	11%
Other receivables	39	16	(60%)
Other current assets	3,432	6,341	85%
Current assets	29,863	28,833	(3%)
Non current assets	107,224	105,078	(2%)
Total assets	137,086	133,911	(2%)
Short term borrowings	27,378	27,606	1%
Trade payables	14,844	14,032	(5%)
Other payables	2,519	2,703	7%
Current liabilities	44,741	44,340	(1%)
Long term borrowings	21,459	23,506	10%
Other non-current liabilities	6,694	6,252	(7%)
Shareholders' equity	64,193	59,813	(7%)
Total liabilities	137,086	133,911	(2%)

*Indexed to purchasing power as of the end of March 2025.

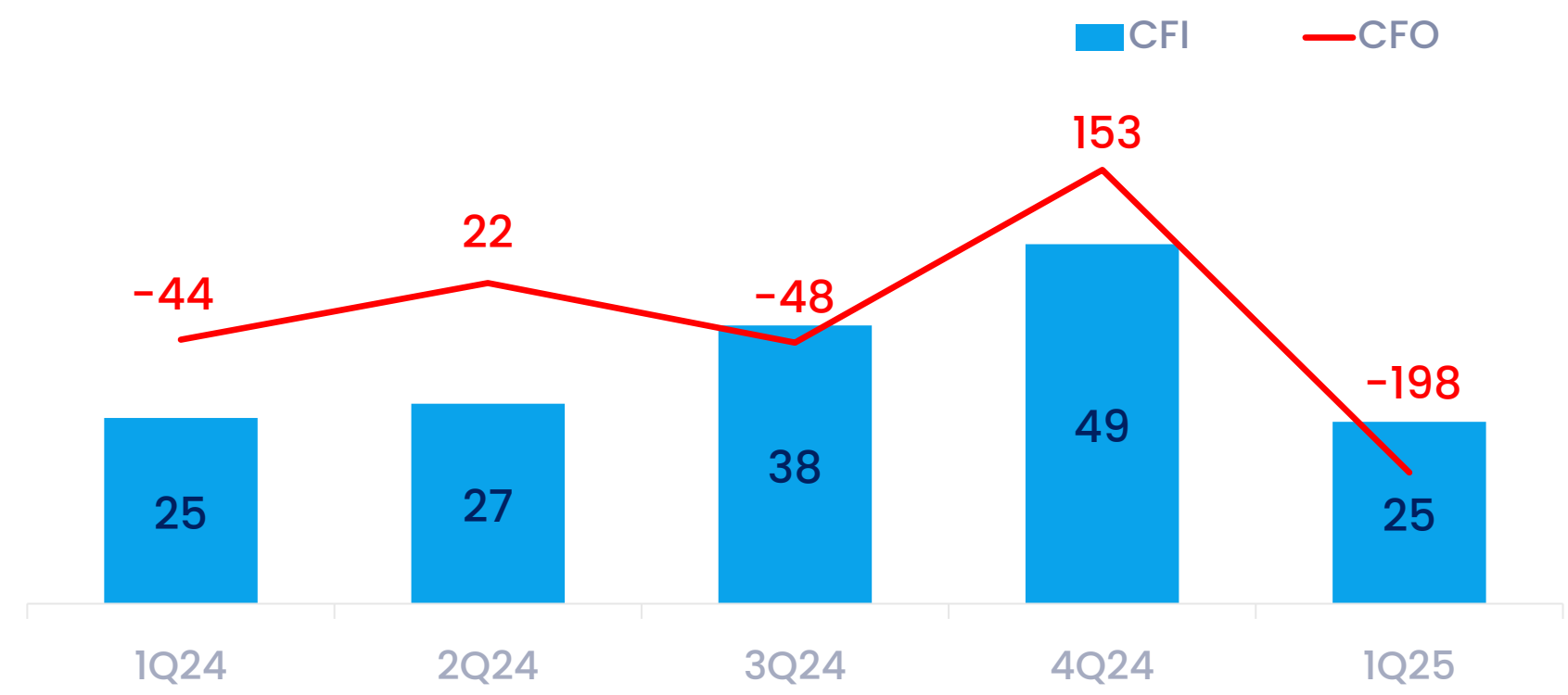
Liquidity Highlights



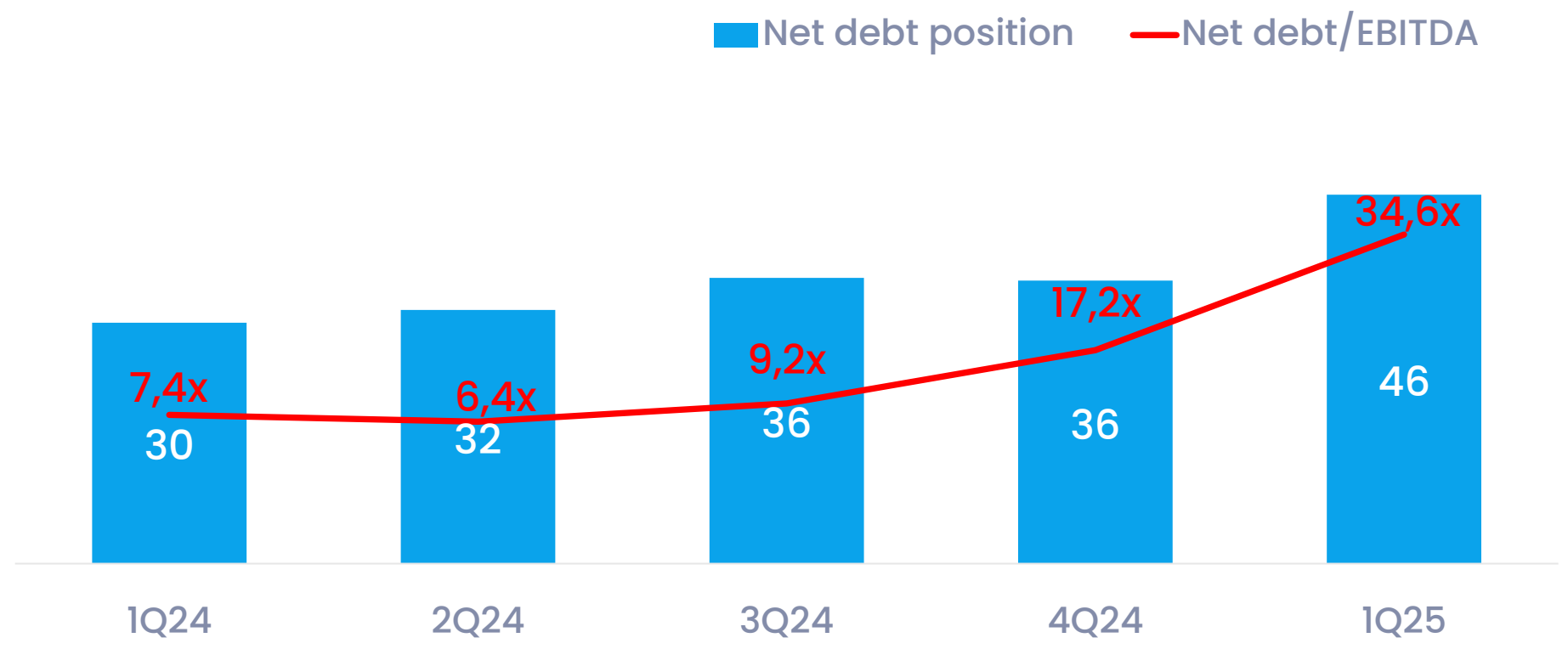
Maturity profile (USD mn)



Cash flow from operations and investment activities (USD mn)



Net debt position* (TRY bn)



*IAS 29 is not applied to this figure.



STAR REFINERY



STAR Refinery

13mn tons

REFINING CAPACITY

\$6.7bn

TOTAL INVESTMENT VALUE

~14%

TÜRKİYE MARKET SHARE

28–36 API

PROCESSING RANGE

9.2

NELSON COMPLEXITY INDEX

~88%

WHITE PRODUCT YIELD

1.96mn m³

STORAGE CAPACITY

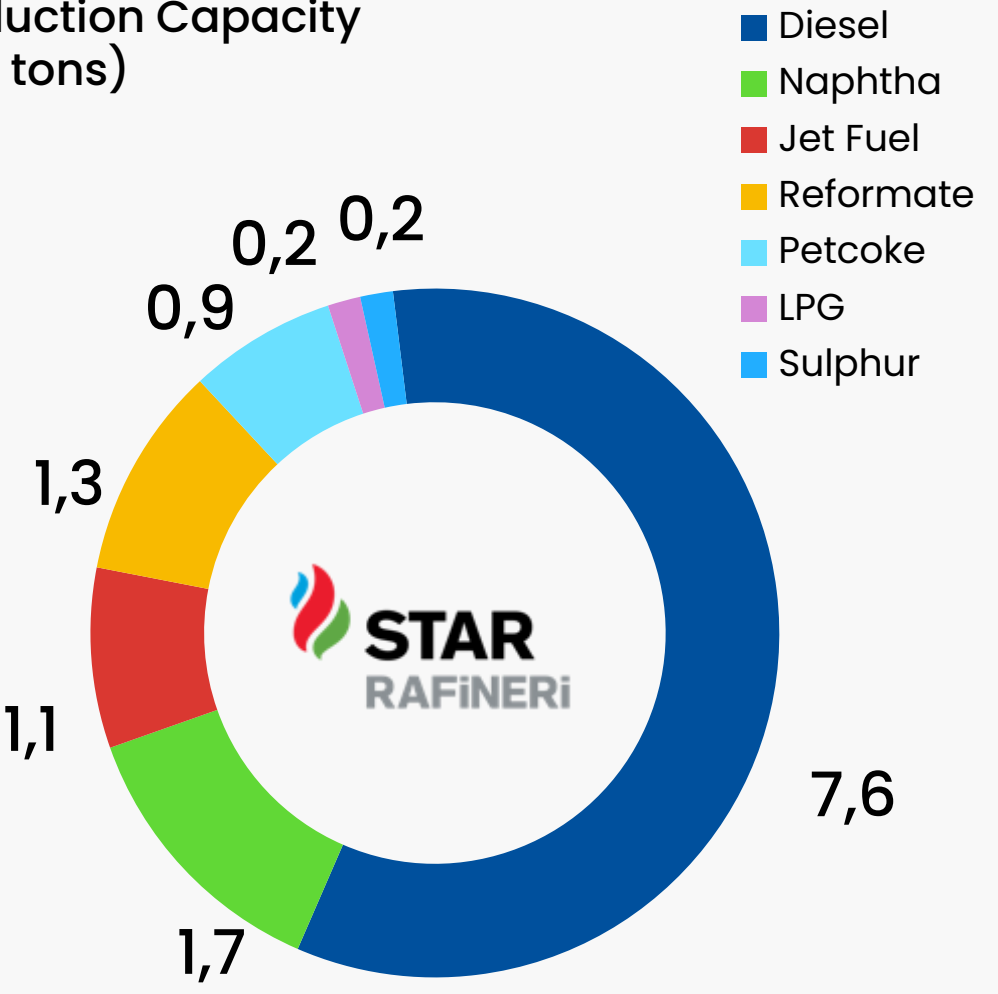


One of the most digitalized refinery in the world



- STAR Refinery is Türkiye's first privately constructed refinery
- The refinery began full operations in 2019
- The first company in Türkiye to hold a Strategic Investment Incentive Certificate
- State-of-the-art refinery with high white product yield
- Full integration with refinery-petrochemical value chain

Production Capacity (mn tons)



STAR Refinery Operating and Financial Highlights

Q1 2025 Figures

Capacity utilization
121%

Crude processed (per year)
10mn tons

Product sales
3.1mn tons

Domestic sales
40%

- In March, STAR Refinery broke its own record by reaching its highest crude oil processing capacity. Capacity utilization in March was at 122%



- The narrowing of diesel margins and the inventory impact negatively affected STAR Refinery's profitability
- Although having positive EBITDA in Q1, net income deteriorated by the significant FX loss over deferred tax asset written from strategic tax incentive which is denominated in TRY

Rafineri Holding Results TRY (mn)		1Q25
Revenue		88.582
Gross Profit		5.525
Net income		(1.315)
Net Debt		90.688

- 17% of the consolidated revenue is derived from Petrol Ticaret, while 0,1% is contributed by Depolama

SUSTAINABILITY & ESG



Our Sustainability Strategy Will be Built on Two Pillars – Climate/CO2 Targets



Decarbonization

Short-term²

2021–2025

- Implement energy efficiency, electrification, resource management and flare management initiatives to decrease CO2 emission intensity in R&P BU

Mid-term

2025–2030

- Develop internal carbon pricing approach for future investments to effectively integrate decarbonization aspiration and mitigate risks caused by potential regulations
- Consider decarbonization initiatives under strategic investments

Long-term

2030 onwards

- Achieve long term decarbonization targets for decreased emissions:
 - 40% reduction by 2035 for Scope 1 & 2¹
 - Carbon neutral by 2050 for Scope 1 & 2¹
- Collaborate with alternative energy start-ups through CVC with know-how gained in short and mid-term

Improve capabilities and know-how for potential alternative energies (e.g., bio-naphtha, SAF, etc.)



Circular economy

Develop relations and potentially partnerships with recycling players to address projected business opportunity and capture sustainability impact

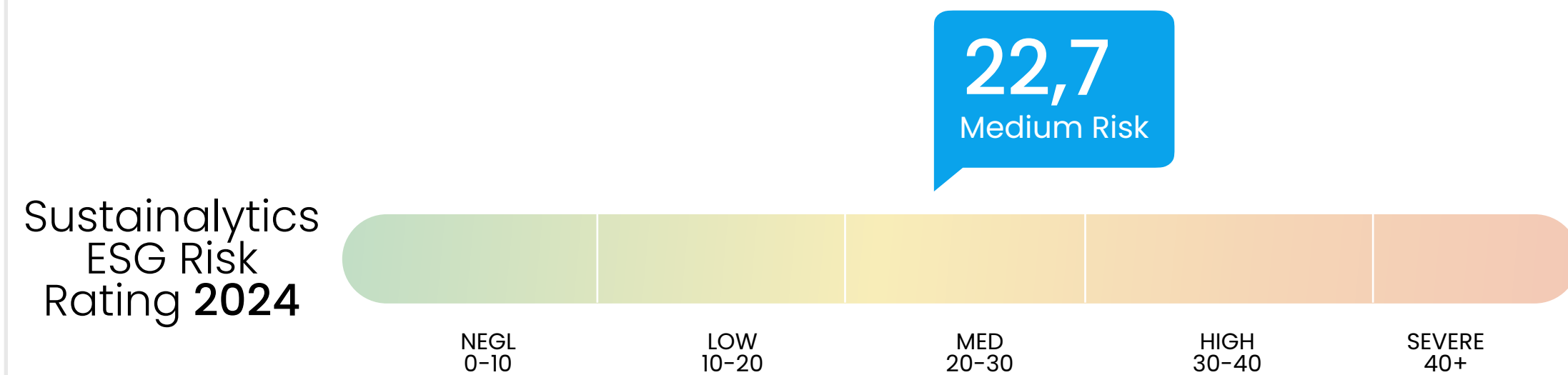
Invest in plastic recycling to be one of the leading companies in Türkiye recycling industry capacity



Scope 1: Direct emissions (e.g. production processes), Scope 2: Indirect emissions (e.g. electricity and heat), No major capex needed in the short term. Base year is 2017



Petkim's ESG Risk Rating Score is 22,7



- Environmental Policy
- Environmental Management System
- EMS Certification
- Emergency Response Programme



- Political Involvement Policy
- Lobbying and Political Expenses
- Animal Testing Programme and Policy



- Health and Safety Management System
- Health & Safety Certifications
- LTIR Trend
- Employee Fatality Rate
- Contractor Safety Programme



You can access our article on World Finance Magazine on pages 138-139 through QR code



SUPPORTING SLIDES

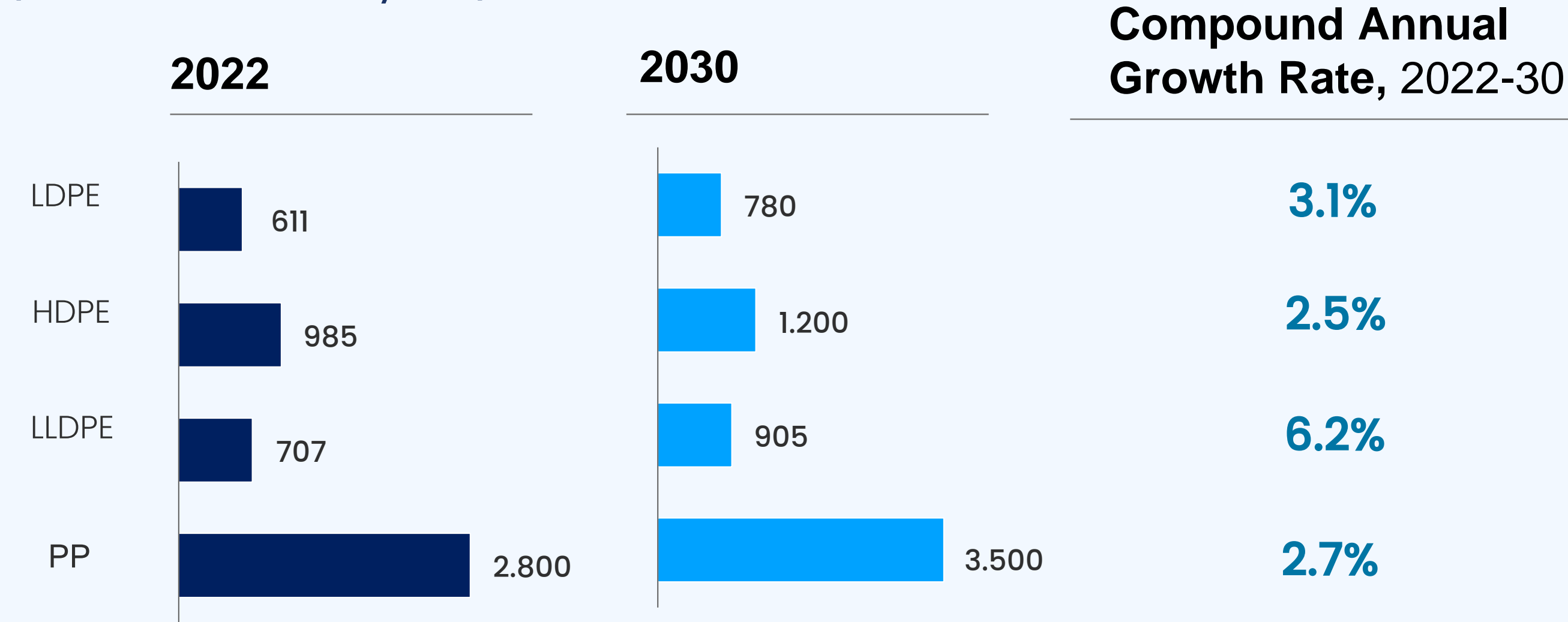




Petkim / SOCAR Türkiye plans to invest in Ethylene, PP and HDPE/LLDPE plants due to strong growth potential and high demand

According to the results of the Feasibility and Technical Feasibility Study conducted by KBR, Petkim aims to build a new Ethylene Plant (1.2 MTA), PP Plant (550 KTA) and HDPE/LLDPE Plant (827 KTA)

Domestic demand by main petrochemical products
(Thousand tons/year)



Timeline

	2025	2026
+ Pre-FEED process	◆	
+ FEED process	◆	◆
+ Licensor selection and technical studies	◆	◆
+ Final investment decision		◆

Petkim Master Plan final investment decision is expected to be evaluated in 2026



Diversified Business Profile Through Ancillary Infrastructure **Energy Investments**



STAR
Refinery

- ◉ Türkiye's first privately constructed refinery
- ◉ Target processing capacity of 13mn tons p.a.
- ◉ Owned 48% by SOCAR Türkiye, and 40% by Azerbaijan Ministry of Economy and Industry and 12% by Petkim
- ◉ Total investment amounts to USD6.7bn
- ◉ Lower naphtha procurement costs
- ◉ Replacement of some of the heavy naphtha feedstock with reformat / mixed-xylene
- ◉ Increased stability and quality of feedstock, supply security, and reduced inventory costs
- ◉ Upside from sharing services such as maintenance, safety, security, waste disposal and tug boat services
- ◉ STAR Refinery expected to become a stable dividend payer over the medium-term



Petlim

- ◉ The largest container sea port in Western Türkiye with a 1.5mn TEU container handling capacity
- ◉ Total construction costs amount to c.USD400m
- ◉ Owned 93% by Petkim and 7% by STEAS
- ◉ Stable stream of income that is not correlated to Petkim's core business
- ◉ Savings on shipments for expansion projects



Wind farm

- ◉ Wind farm located in the Aliağa Peninsula licensed to generate 43,8MW of electricity
 - ▶ Petkim has applied for a new license allowing generation at full capacity of 51 MW
- ◉ The construction of 17 new turbines, each able to generate 3 MW of electricity, was completed in Sep-2017
- ◉ Total investment in the wind farm amounts to EUR55mn
- ◉ Contributes to revenue diversification
- ◉ Plan is to sell the electricity generated to Türkiye's national grid, with a guaranteed tariff
- ◉ The wind farm provides a 22% increase in Petkim's electricity generating capacity
- ◉ Expected to reduce carbon emissions by 120kt per year



Petrochemical Complex Flow Chart

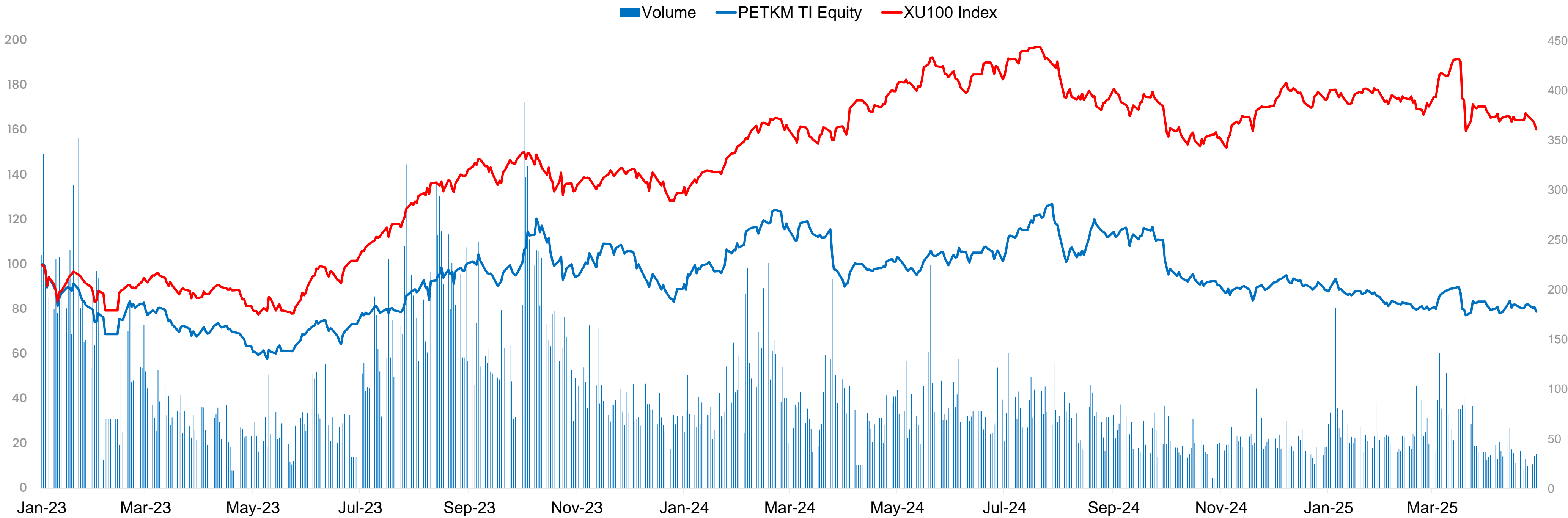
Petkim has fully integrated operations





PETKIM Stock Performance

Unit mn



Closing price
(TRY/share) / (USD/share)

₺16.15 / \$0.42

Market capitalization
(TRY mn) / (USD mn)

₺40,931 / \$1,064

Free float
(%)

49.0%

*As the date of 30 Apr 2025

Disclaimer

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The Capital Markets Board, with its Bulletin dated 28.12.2023 and numbered 2023/81, announced to the public that issuers subject to financial reporting regulations and capital market institutions must prepare their annual financial statements ending on 31.12.2023 and thereafter in accordance with IAS29 inflation accounting.

As of March 31, 2024, in accordance with the adjustments required by IAS 29, financial statements prepared in a hyperinflationary currency must be presented in the purchasing power of the currency as of the balance sheet date, and amounts from previous periods must be similarly restated.

The indexing process used the coefficient derived from the Consumer Price Index (CPI) published by the Turkish Statistical Institute (TUIK). Figures from previous reporting periods have been restated using the general price index to ensure that comparative financial statements are presented in the measurement unit valid at the end of the current reporting period. Information for previous periods is also shown in the measurement unit valid at the end of the reporting period.

Additionally, some items in our financials are presented without inflation adjustment for informational purposes, to provide our investors with a consistent and comprehensive overview of previous periods. These unaudited figures are clearly marked where applicable. All other financial figures are reported in accordance with IAS 29.

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